



Forestry and
Land Scotland
Coilltearachd agus
Fearann Alba

Forestry and Land Scotland Annual Procurement Report 2019-2020



Scottish Government
Riaghaltas na h-Alba
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Foreword

by the Chief Executive

I am proud to share this, Forestry and Land Scotland's (FLS) first Annual Procurement Report (APR), which sets out the excellent work undertaken by my colleagues across FLS during an unprecedented period of change and challenge. As well as having negotiated our way through the transfer from Forest Enterprise Scotland into our new Agency, we have been involved in the intense planning for Brexit and adapted to work within the new routines that are helping us to mitigate the impact of COVID-19.

The concerted, team effort made means that we are on track to achieve the procurement aims set out in our three year Procurement Strategy, the success of which are key drivers for delivering our Corporate Outcomes and Business Plan activities, in a way that is financially sustainable.

Evidence and lessons learned from managing our current contracts during COVID-19 makes it clear that we need to improve the efficiency of how we engage and contract with our suppliers. We must move towards longer term contracts established through a category approach where relationships are ones of partnering with shared objectives on tackling the climate emergency and building sustainable supply chains for the benefit of Scotland.

Together we can overcome the challenges and build upon the successes identified in this APR to maintain momentum, as embracing change will ensure a mutually beneficial and positive experience for everyone engaging with FLS.

Simon Hodgson
Chief Executive



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Introduction

This report details our general performance and progress against our [FLS Procurement Strategy](#) covering the period 1st April 2019 to 31st March 2020. Annexes to this report provide our response to the statutory reporting requirements, defined in the [Procurement Reform \(Scotland\) Act 2014](#) and put into context within our [FLS Procurement Compliance and Policy Statements](#).

Topics covered include:

- A summary of Regulated tenders* that have been completed during the year covered by the report;
- A review of whether those procurements complied with the FLS Procurement Strategy 2019-2022;
- The extent to which any Regulated tenders did not comply, and a statement detailing how FLS will ensure that future Regulated tender will comply;
- A summary of any Community Benefit requirements imposed as part of a Regulated tender that were fulfilled during the year covered by the report;
- A summary of any steps taken to facilitate the involvement of Supported Businesses in Regulated tenders during the report period;
- A summary of Regulated tenders expected to commence in the next two financial years; and
- Reporting on other matters contained within this strategy.

Our Procurement activity supports FLS' contribution to Scottish Government's National Outcomes, set out within Scotland's National Performance Framework. Although procurement is inherent in delivery of all of our Corporate Outcomes¹, this report sits under FLS Corporate Outcome 5: A High Performing Organisation.



FLS is recognised as a high performing, efficient and effective, financially sustainable organisation that continues to transform and adapt.

* a Regulated tender is defined by the Procurement Reform (Scotland) Act 2014 as either any public contract for goods or services of £50,000 (exc VAT) or greater, or any public works contract of £2,000,000 (exc VAT) or greater.

For the purpose of this report, a Regulated tender is complete when the Contract Award Notice is published on the [Public Contracts Scotland \(PCS\) website](#). A register of our current and expired contracts is publicly available on PCS.

¹ Full details of our Corporate Outcomes can be found in our [Corporate Plan](#).

About Forestry and Land Scotland

Forestry and Land Scotland (FLS) was established as an executive agency of the Scottish Government on 1 April 2019, following completion of the devolution of forestry as a result of the Forestry and Land Management (Scotland) Act 2018.

FLS is classed as a public corporation, for the purposes of its accounts, under the definition set by the Office of National Statistics. Under the Forestry and Land Management (Scotland) Act 2018 (the Act), Scottish Ministers must have regard to the Forestry Strategy when managing forested land. The work of FLS is therefore informed by Scotland's Forestry Strategy.

As part of the Scottish Government, FLS contributes to the achievement of the Scottish Ministers' objectives and priorities, including Scotland's National Performance Framework and its Purpose, Values and National Outcomes. FLS also contributes to the achievement of the Scottish Government's primary purpose of creating a more successful country with opportunities for all of Scotland to flourish through increased wellbeing, and sustainable and inclusive economic growth.

Purpose

The purpose of FLS is to manage forests and land owned by Scottish Ministers (known as the national forests and land) in a way that supports and enables economically sustainable forestry; conserves and enhances the environment; and delivers benefits for people and nature. FLS may manage other forested and non-forested land by arrangement, as set out in the 2018 Act.

The primary focus of FLS, in delivering its purpose, is to support Scottish Ministers in their role as leaders of sustainable forest management and sustainable development through the stewardship of Ministers' forests and land commonly known as the national forests and land.

Vision and Mission

Scotland's Forestry Strategy 2019-2029 sets out the vision for forestry in Scotland.

“In 2070 Scotland will have more forests and woodlands, sustainably managed and better integrated with other land uses. These will provide a more resilient, adaptable resource, with greater natural capital value, that supports a strong economy, a thriving environment, and healthy and flourishing communities.”

FLS will help deliver this vision. In so doing, the vision for FLS is as follows:

“Forests and land that Scotland can be proud of.”

FLS will work towards this vision by delivering its mission:

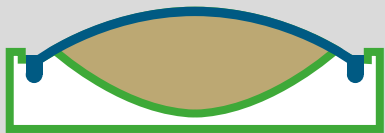
“To look after Scotland's forests and land, for the benefit of all, now and for the future.”

Scotland's National Forests and Land

FLS is responsible for managing Scotland's national forests and land, an area that in total covers 640,000 hectares, 9% of Scotland's land area.



Approximately **one third (470,000ha)** of Scotland's forests and woodland are on public land, owned by Scottish Ministers on behalf of the nation.



...includes more than **6,500ha of restored peatland...**



...and host enough **renewable energy** infrastructure to produce over one billion watts of energy and sufficient to **power 600,000 homes.**



...includes **650 ha of new planting each year**, equating to around **800 football pitches of new trees.**

Scotland's National Forests and Land...



...contributes over **£1 million per day** Gross Value Added (GVA)



... hosts **90 community and partnership projects**



...welcomes **10.6 million visits**



...supports **10,255 FTE jobs**



...are home to over **1000 species**, **172 of which are protected species** including **lichen, moths, capercaillie and red squirrels**



...helps to **improve the physical, emotional and mental well-being** of residents and visitors.

A summary of our procurement activity

The following summarises our procurement activity for this reporting period (2019/20). It includes the Regulated tenders that have been completed during the year:

FLS completed 18 Regulated tenders, worth £79 million, that established:

9 Framework Agreements split into a collective 68 Lots, ensuring equal opportunity for SMEs	1 Dynamic Purchasing System (DPS) split into 2 Lots and remaining open to new entrants	8 Contracts split into a collective 52 Lots, resulting in 31 contracts; ensuring equal opportunity for SMEs
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We awarded **268 places on a Framework Agreement or DPS**, providing at least **99 suppliers** with access to approximately **£54.5 million** worth of contracts in the coming 4 years (with **52 contract commitments** valued at **£24.5 million** to be delivered in the coming 2.5 years).

The 18 Regulated tenders are anticipated to save FLS £12 million (13%)

6 of the 18 (33%) Regulated tenders contained new Community Benefits	56% of Regulated tenders included some form of supplier engagement before being advertised
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We also awarded a further £15.5 million in Regulated contracts from FLS Framework Agreements and Collaborative arrangements

9 contracts worth £1.8 million were awarded from Collaborative Framework Agreements such as those from <u>Scottish Government</u> ; <u>Scotland Excel</u> and <u>ESPO</u>	77 contracts totaling £13.7 million were awarded from existing FLS Framework Agreements , with an average duration of 9 months
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£87 million of contract commitments and framework places were awarded to **Small & Medium Enterprises** over an average duration of 3 years.

Progress towards achieving our Aims

Procurement has an important role to play in helping us realise our vision to deliver “**Forests and land that Scotland can be proud of**”. In order to deliver this vision more effectively and efficiently, we are committed to developing and improving our skills and practices in line with the Procurement Strategy’s strategic aims:

Aim: Business Outcomes

Our procurement activities are aligned to corporate objectives. They are planned, organised and executed safely to deliver value for money. Sustainability is embedded and innovation is embraced.

We said we would do this by:

- Developing a Category structure through spend segmentation to best reflect how marketplaces are organised
- Implementing a phased, prioritised, programme approach to Category strategy development & implementation
- Setting tendering & contract management plans and targets for each Category (linked to corporate outcomes)
- Establishing regular monitoring and reporting cycles for each Category

Our progress to date and future plans:

- Our Executive Team (ET) approved our Category Management governance model, with the members of the ET responsible for overseeing delivery.
- Through Category Management we will challenge our current thinking, explore alternative and innovative options, and identify missed opportunities through data analysis and research. We will increase our potential to make savings (both cash and other resources) and set targets that will complement our corporate outcomes and help to mitigate our top risks, such as prioritising our financial sustainability (FLS4).
- We are in the process of completing our new Contract Management Standard Operating Procedure (SOP) for the whole of FLS. These include processes to monitor contract resumptions, reviews, renewals, achievement against performance indicators and tracking of contract savings. We aim to embed these processes during the last two quarters of 2020/21 and the first two quarters of 2021/22.
- A summary of the Regulated tenders we are planning to work on over the next two financial years is available on our website.

Some examples of our work

Our new contract for Tree Shelters and associated items achieved a switch to more sustainable products which reduce the environmental impact in the forest.

This is helping us reduce our use of plastic by opting for a thinner version of shrub shelters which contain half as much plastic as the product previously used. We also switched our vole guards from PVC to an easier to recycle, polypropylene based product.

Not only are these environmentally beneficial but they are also cheaper.

Innovations such as these allows us to show the actions we are taking to minimise the impact of plastics in the forest.



In 2019 we embarked on two projects that supported entrepreneurs to develop new solutions to some of the forestry industry's toughest problems.

The first project focused on the problems caused by the Large Pine Weevil, the UK's most significant threat to re-growing areas of forest.

Partnering with the Can Do Innovation Fund (Scottish Enterprise), we ran a staged competition which provided businesses with funding to cover the costs of designing, prototyping and trialing new tools and technologies to protect trees from the deadly weevil.

FLS worked with five different companies of various sizes and types. These were whittled down to two finalists who were awarded contracts to set up fully funded field trials of their prototype technologies for two years.



For the second project - to increase the number of viable trees that can survive and grow from a given quantity of seed – we partnered with the team at CivTech, the Scottish Government's flagship programme for public sector innovation, to provide a substantial programme of support to budding entrepreneurs and businesses.

One of the exciting products that has been developed through this project is Treetape, a production system that grows trees sown from seed in a biodegradable ribbon of soil-filled pockets.

This product could revolutionise the forest nursery far beyond Scotland, demonstrating one example of the world changing work that FLS leads.



Aim: Relationships & Culture

Our procurement relationships across FLS functions and with the supply chain and stakeholders are respectful, collaborative, impartial and mutually beneficial for all.

We said we would do this by:

- Undertaking pro-active engagement with our staff and stakeholders to develop our Category approach
- Continuing to increase the profile and senior sponsorship of procurement; addressing any cultural barriers along the way
- Establishing a business partnering model to provide support and create connection between the procurement team and others with delegated procurement and contract management responsibility

Our progress to date and future plans:

- We have run a series of roadshows and consulted FLS colleagues on our strategy objectives including our category management approach. We created our first category stakeholder group for Roding & Infrastructure, our greatest area of spend.
- We held discussions with other client organisations, such as Scottish Power Renewables and Transport Scotland, conducting extensive market research and engagement with the supplier market during this period. We will continue to engage with stakeholders to build category strategies that balance business needs, interdependencies, risks and resources to feed the overall work plan.
- We collaborated with other public bodies such as Scottish Forestry and NatureScot to establish new framework agreements for Corporate Work Wear and Helicopter Services; sharing resources and providing greater value for money.
- We continued to use collaborative frameworks created by other organisations such as Scotland Excel and awarded nine new Regulated contracts by calling-off from a collaborative framework agreement, mainly for Digital Services through Scottish Government.
- In 2020/21 we will further develop our policies, including a Supplier Code of Conduct to help raise awareness and set standards on matters such as collusion, fraud, conflicts of interest, human rights and employment rights.
- In 2020/21 a new business partnering model will see each of our Regions and national functions receive additional support from a procurement Business Partner, who will make it easier for them to engage with Procurement team expertise and lead procurement based surgeries/workshops and support annual regional meetings and intermittent functional managers meetings.

Some examples of our work

Building around 65 km of new forest roads per year and maintaining a network of 10,000 km forest roads, Roding & Infrastructure is one of our largest categories (approx. 23% of our annual spend).

Our Category Manager and Country Civil Engineer met with a number of non-current suppliers to seek feedback of their perception of the forestry industry and our approach to contracting to inform the development of our Roding & Infrastructure Category Strategy,

Their comments were honest and presented a number of concerns and missed opportunities which are being considered in the development of this strategy.



Aim: Governance & Process

We have an effective and resilient operating model where delegations and risks are managed at the correct level. Our processes and tools are efficient and compliant.

We said we would do this by:

- Launching new Standard Operating Procedures that embed new contract management processes
- Creating mechanisms to track, report and act on contract performance including: spend, risks, opportunities, deliverables, savings, lessons and resumptions
- Completing our new procurement team structure to integrate Category and contract management activities
- Considering procurement succession planning and taking action to build a resilient team
- Review delegated purchasing authority, considering compliance; competence; separation of duty; process and record keeping and risk reduction, making recommendations for change if needed
- Process mapping our activities for the entire procurement cycle, simplifying or making them more efficient where we can
- Planning for and undertaking our first Procurement and Commercial Improvement Programme (PCIP) assessment achieving a minimum level 1 benchmark

Our progress to date and future plans:

- We completed an approved roles and responsibilities framework and drew up draft Standard Operating Procedure (SOP) that we aim to finalise and roll-out across the business in the early part of 21/22 having been hindered by COVID-19.
- We have consolidated the team through a mix of promotions, training and welcoming three new colleagues and aim to be at full complement by December 2020. These opportunities contributed to a high staff retention rate, with only one person leaving the Procurement team during the year.
- Checks on our internal controls, including those for delegated procurement, will be carried out quarterly instead of annually. The checks include a section on Procurement to provide our Chief Executive with assurance that delegated procurement is carried out appropriately and as required by the Scottish Public Finance Manual (SPFM) and the Certificate of Assurance in our Annual Accounts.
- A review of our Delegated Limits of Financial and Purchasing Authority Policy is scheduled to be completed by the end of this strategy reporting period, smaller changes were made during this reporting period to reflect our new structure.
- We will ensure that Standard Operating Procedures (SOPs) covering all procurement processes will be in place within two years.
- We await notice from the Scottish Government about Procurement and Commercial Improvement Programme (PCIP) and if it will be required during the next reporting year; the assessment is under review and may be redesigned.

Aim: Professional & Technical

Procurement and commercial skills and capabilities are understood and linked to job profiles. Effective training and development is available. Everyone involved in the cycle is confident and competent for their part.

We said we would do this by:

- Establishing and embedding a new roles and responsibilities framework for contract management with clear escalation paths
- Embedding clear objectives and responsibilities for procurement and contract management activities into staff's forward job plans
- Creating a new suite of training options for contract management
- Undertaking a review and update of our procurement training offering

Our progress to date and future plans:

- A new framework defining the role and responsibilities of each FLS employee within the contract management hierarchy will be included in the Contract Management Standard Operating Procedure (SOP).
- To support this new SOP, new Contract Officers will offer support from tender to management and will monitor the commitments made in the contract, such as service levels, sustainability targets, fair work practices and community benefits.
- We have run workshops and pilot training sessions for some regional teams, covering existing contract management procedures and how the process is expected to evolve in future. The findings will be fed into the development of final contract management training solutions in the next reporting period.
- In order to provide a more efficient and robust tendering experience, our procurement and learning & development teams will provide eLearning opportunities for staff to access training on subjects such as contract management, specification writing and evaluation.
- Project Management training has equipped our national procurement team with the tools and techniques to deliver tenders more effectively and on time so that the commitments in the procurement pipeline can be met.
- A number of staff in our procurement team are undertaking professional procurement qualifications through the Chartered Institute of Procurement and Supply (CIPS) at varying levels. Much of this training is carried out through Scotland Excel's Management Academy.

Some examples of our work

In developing our new contract management approach, staff engagement was critical to understand how contracts are currently managed, what the common trends are, and to understand how specialist support would be accepted and used.

The staff engagement included a focus group drawn together from a wide range of staff; regional and office visits looked at how contracts were being managed; and dedicated project sessions were undertaken at each regional management meeting.

The findings from these meetings helped to develop the draft SOP's and feedback from regional management meetings led to evolution of our contract officer roles, including our business partnering approach.



We supported members of the procurement team to study for professional development qualifications through the Chartered Institute of Procurement and Supply (CIPS).

Three staff achieved Diplomas in Procurement and Supply and four are due to attain full MCIPS by December 2020.

The knowledge and skills gained will benefit them individually and will increase FLS and Scottish Government procurement and commercial capability.



Aim: Information & Technology

Use of technology is optimised to enable effective tendering, contracting, purchasing and payment. Systems facilitate data capture, monitoring and reporting. Delegations are automated and value is captured and measured.

We said we would do this by:

- Linking our procurement and finance needs in scoping an integrated digital solution which removes manual delegation, aids compliance and provides the necessary functionality, control, data and reporting required for all functions
- Automating our processes for contract management including resumptions, reviews, renewals, achievement of performance indicators and savings tracking

Our progress to date and future plans:

- We have established a project team that over the next two years will scope out, research, procure and implement a new finance and procurement system, with a view to modernising and improving our current purchase ordering processes, including, compliance, control and reporting.
- The lessons learned through managing the impact of COVID-19 – such as greater use of electronic signatures on contract documents and the use of virtual meetings – will help inform and make our future processes much more efficient and have the added benefit of reducing our carbon emissions through reduced travel.

Some examples of our work

To support bidders with the tender for our Corporate Work Wear an event was held in our Edinburgh office which could be attended in person or accessed online via a web conferencing tool. The benefits of using online tools for improving accessibility for suppliers, reducing travel time and costs for suppliers and reducing carbon emissions through travel are tremendous.

Greater use of this approach will help us increase our market engagement for each Category and Regulated tender (Performance Indicator 2).



Our Performance Indicators

The Procurement Strategy set the following performance indicators to measure and monitor progress:

Performance Indicator 1	Target
Contract spend covered by Category Strategy	70% by financial year end 21/22
RAG ²	

Our progress to date and future plans:

2019/20 saw us build the foundations of our Category Management approach following approval by our Executive Team (ET).

We analysed our contract portfolio to establish how best to divide them into meaningful categories reflecting our business and supply base, each Category was allocated an ET sponsor to oversee its development. Consultation and engagement activities were carried out with our wider staff group to explain the concept of Category management and its benefits.

Substantial market research, supplier engagement and data analysis was conducted to develop the first Category strategy for Roading & Infrastructure, covering approximately 23% of our annual spend. Completion was delayed during the reporting period due to resource constraints and the onset of COVID-19; however it is anticipated that this work will resume as soon as possible, in 2020/21.

Over the next two years we anticipate completing our Category Management team structure and will prioritise our Forest Management Operations, which make up approximately 41% of our spend. Targeting some other improvement areas, such as our Digital Category, will also benefit from a Category Managed approach to ensure this target is met.

² RAG: ■ = Target will not be met ■ = Target is unlikely to be met without intervention ■ = On track

Performance Indicator 2	Target
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Pro-active market engagement undertaken for each Category and Regulated tender	Year on year increase in pro-active engagement
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RAG

Our progress to date and future plans:

Meaningful engagement where we listen to suppliers is essential so that our tenders are designed using up to date market knowledge. This will also help us lot tenders in a way which encourages current and new suppliers to bid, so that we deliver our corporate outcomes in an efficient manner.

10 of our 18 (56%) tenders this year incorporated some form of pre-market engagement activity such as publishing Prior Information Notices (PINs), supplier questionnaires and supplier consultation meetings and events. The information gathered was used to inform our tender strategies, specification requirements and the best route to market.

56% will therefore be used as the benchmark for future performance reporting with a target of 100% considered achievable.

Our Category Management approach will improve the sophistication and reach of our market engagement and allow us, amongst other things, to engage with suppliers who are less familiar with forestry activities in order to boost competition in the market.

Improved use of technology will make our contracts accessible to more suppliers and reduce the financial and environmental cost of events. Our experience during the COVID-19 pandemic has demonstrated the potential benefits for everyone.

An example of how pre-market engagement has helped us to secure better value and benefit was seen in our Contract for Corporate Work Wear (C0127). Suppliers were asked to describe the implications for prices and delivery times if bespoke colours were required, compared to their standard range. This action is thought to have saved FLS approximately 18% off the contract price.

Performance Indicator 3

Target

Savings-tracking methodology embedded into our processes and reporting undertaken on key contracts

Benchmark data and process established 19/20 with tracking undertaken in 20/21 and 21/22

RAG

Our progress to date and future plans:

During 19/20 we embedded the Scottish Government's Procurement Benefits Reporting Guidance into our processes and templates. All Regulated tenders include a tender report which calculates anticipated cash and non-cash savings using the Scottish Government methodology.

Anticipated savings generated from the 18 Regulated tenders we ran, coupled with our use of Collaborative Frameworks during this period, is in the region of £12 million, over an average duration of 4 years.

Where possible we calculated anticipated savings by comparing new contract prices with previous contract prices (BT1, £6.3m); where this was not possible we benchmarked new prices against evidenced market rates (BT2, £5.1m).

We made additional savings of approximately £282,000 in administrative costs by using collaborative frameworks, and nearly £300,000 through our use of technology and specification improvements.

Our contracts for property and general legal advice were awarded through collaborative framework agreements and provided us with rates 20% lower than we might have achieved through our own tender; a cash saving of approximately £164,000 for the year.

Our Contract Management plans aim to improve our ability to record and report spend so that we can verify that these anticipated savings are realised during the life of the contract. Price reviews which are part of contracts shall be planned for and based on evidence so that prices are fair for both parties.

Performance Indicator 4	Target
Reduce unplanned contract extensions and variations	Benchmark data to be established in 19/20, with year on year reductions thereafter
RAG	

Our progress to date and future plans:

During 19/20 we varied 17 Regulated contracts, where it was appropriate to do so and in line with Regulation 72 of the Public Contracts (Scotland) regulations. The most common reasons for extending a contract was to align the end of the existing contract with the start of contracts awarded against new tenders or to allow for extra work when a change in suppliers would cause significant inconvenience or substantial duplication of costs. The total increase in the value of these variations was approximately £2.8 million.

These figures include contracts which anticipated situations that would result in an increase of the value in the original tender and were within our control, such as options to enhance digital systems. Other situations which were outside of our control included being served with Statutory Plant Health Notices which required additional but unplanned harvesting and extraction.

Contracts which had minor variations, for example to allow new sub-contractors to be added, are normal and were not included in these figures.

17 will therefore be used as the benchmark for future performance reporting. It must be noted that our ability to record changes to contracts is challenging and improvements for how we collect this data should be addressed through the new Contract Management Standard Operating Procedure (SOP). Variations and extensions which are required as a result of poor planning shall be the focus of our efforts to reduce these numbers. The time that is saved from fewer variations will allow more valuable activities to be carried out, delivering greater benefits to FLS.

COVID-19 required us to make approximately 220 unplanned extensions and variations to current contracts. These variations followed advice from the Scottish Government and provided suppliers with temporary relief from their contractual responsibilities during these extraordinary circumstances.

Performance Indicator 5**Target**

Reduce number of non-competitive actions

Year on year reduction based on benchmark data from previous year

RAG**Our progress to date and future plans:**

It is our policy that goods, services and works must be bought through genuine and effective competition. In exceptional circumstances where competition is not deemed appropriate or possible due to extenuating circumstances, a contract may be awarded through a Non-Competitive Action (NCA), subject to internal scrutiny and approval.

During the reporting period we awarded seven Regulated contracts following NCA approval, their combined value was £904,018.

This was an increase from three Regulated contracts worth £327,412 in 2018/19 (as Forest Enterprise Scotland).

Annex 2 gives more detail of the seven Regulated NCAs, the main reason they were awarded as an NCA and how we intend to ensure similar future requirements will comply with our policies.

Improvements to our governance, planning and organisational prioritisation, as set out earlier in this report and within our Procurement Strategy, will play a crucial part in reducing the number of NCAs to only those where their use is absolutely necessary.

Review of Regulated Tender Compliance

The [FLS Procurement Compliance and Policy Statements](#) that accompanied the publication of the Procurement Strategy set out how we will meet the mandatory requirements in Section 15(5) of the Procurement Reform (Scotland) Act 2014 for Regulated tenders.

The following describes the actions we took for each statement and how we might improve future assurance.

Compliance with General Requirements of the Procurement Reform (Scotland) Act 2014 and Statutory Guidance

(i) Regulated tenders will contribute to the carrying out of its functions and achievement of its purposes (section 15(5)(a)(i) of the Act)

The planning of our Regulated tenders is managed through our two year [Procurement Pipeline](#).

The Pipeline is managed by a panel made up of members of the [Executive Team](#) (ET) who ensure current and future tenders are aligned with our corporate objectives.

Copies of our Procurement Strategy and our Statements of Compliance and Policy are available on our [public website](#). An update of progress against their aims, performance indicators and commitments will be reported on a six monthly basis to the ET and summarised in our Annual Procurement Reports.

Our redesigned intranet shares information about our procedures and staff received updates about procurement activities through our weekly internal newsletter.

Starting in 2020/21 each of our regions and business functions will start to receive support from procurement through a Business Partnering model designed to build closer relations between teams.

(ii) Regulated tenders will deliver value for money (section 15(5)(a)(ii) of the Act)

Every Regulated tender required a tender strategy to document the research, engagement and decisions that were done prior to the tender being approved for publication, the strategy challenges the User Intelligence Group to demonstrate that the tender will deliver value for money.

Tender reports document the results of the tender any lessons learned, the environmental, social and economic benefits that we expect our tenders to deliver including a calculation of the anticipated cash and non-cash savings using the [Scottish Government's Procurement Benefits Reporting Guidance](#).

All of our Regulated tenders were awarded based on an appropriate mixture of quality, price and sustainability evaluation criteria and were openly advertised through [Public Contracts Scotland](#). Once awarded, key stakeholders including suppliers held meetings to discuss how the contract or framework will be implemented.

Our new Contract Management approach is looking at ways to improve our monitoring of the performance of contracts to ensure they will be delivered in accordance with the specification and that benefits are received.

Incorporating lessons that are learned from each tender helps us avoid repeating activities which do not add value. Contract Managers will be required to record lessons during the life of the contract, when our new Contract Management Standard Operating Procedure (SOP) are implemented.

(iii) Regulated tenders will be carried out in compliance with the duty to treat relevant economic operators equally and without discrimination (Section 15(5)(a)(iii) of the Act)

Every Regulated tender is produced by a User Intelligence Group (UIG) made up of subject matter experts. Their responsibilities include producing specifications and evaluating tenders. There is a separation of the duties between those evaluating the selection, technical and commercial criteria.

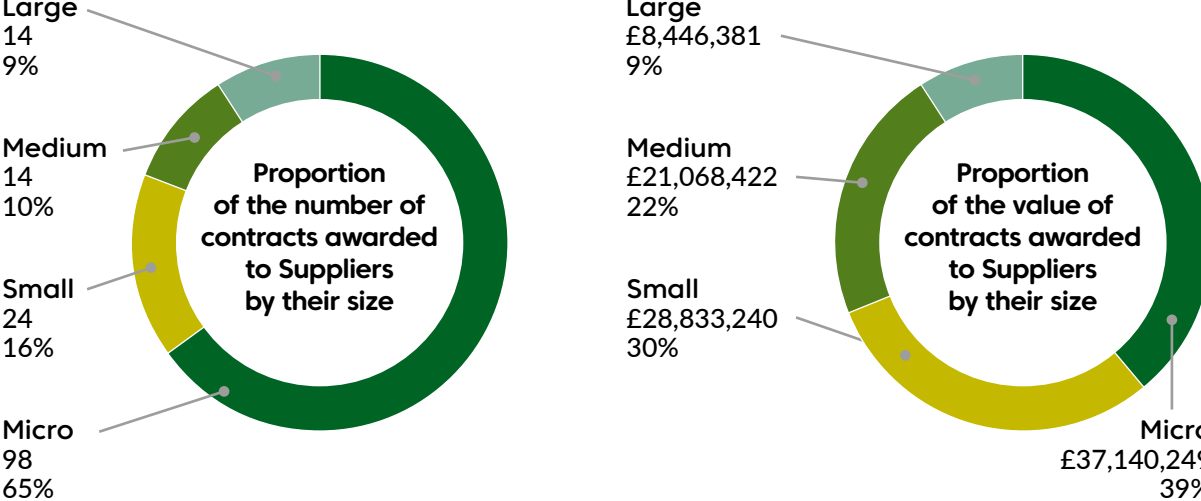
The UIG is led by a Regulated Procurement Officer who is responsible for ensuring the tender is run in a fair and transparent manner and our policy requires that the UIG must declare any conflicts of interest; those that do may be removed from the UIG.

We are currently developing a charter document which clearly sets out the roles and responsibilities for each member of the User Intelligence Group (UIG).

To encourage Small or Medium Enterprises to bid for our contracts and frameworks we split the 18 Regulated tenders with an average value of over £4 million, into 120 individual Lots. Of the 150 unique suppliers awarded a Regulated contract or framework, 136 (91%) were to Micro, Small or Medium Enterprises (SME).

This demonstrates the pressure identified in our Procurement Strategy and *‘the need to mitigate the risks of our supply chain having a uniquely high proportion of SME’s (including micro-SME’s), an increasing retirement rate and poor succession planning.’*

The chart below shows the breakdown of the suppliers into the four categories of Micro, Small, Medium and Large by value and by suppliers.



Micro enterprise: employs fewer than 10 persons and whose annual turnover and/or annual balance sheet total does not exceed £1.57 million.

Small enterprise: employs fewer than 50 persons and whose annual turnover and/or annual balance sheet total does not exceed £7.86 million.

Medium enterprises: employ fewer than 250 persons and which have an annual turnover not exceeding £39.28 million, and/or an annual balance sheet total not exceeding £33.78 million.

Source: Procurement Journey [ESPD v1.14](#)

(iv) Regulated tenders will be carried out in compliance with its duty to act in a transparent and proportionate manner (Section 15(5)(a)(iii) of the Act)

We advertised and awarded 18 Regulated tenders through the [Public Contracts Scotland \(PCS\)](#) and the [Official Journal of the European Union \(OJEU\)](#) where the value was subject to the [Public Contracts \(Scotland\) Regulations 2015](#).

These Regulated tenders were managed electronically through the Scottish Government's [Public Contracts Scotland-Tender \(PCS-T\)](#) tendering system. PCS-T is a secure and efficient means to manage tender exercises online, it provides a way for parties to communicate, issue and receive tender documents and evaluate responses in an auditable manner.

Our [website](#) contains helpful information explaining how to access our tender opportunities including bespoke guides to support registration and use of the PCS and PCS-Tenders systems.

Our tender evaluation criteria with respect to prior experience, qualifications and financial requirements such as insurance levels are designed to be proportionate so not to discourage innovation or suppliers, including those from the third-sector, from bidding for our contracts.

We aim to publish our Contract Award Notices within 30 days of the contract being awarded and a register of our current and expired contracts is publicly available on the [Public Contracts Scotland \(PCS\) website](#).

(v) Regulated tenders will be carried out in compliance with the sustainable procurement duty (Section 15(5)(a)(iii) of the Act)

Regulated tender strategies included the [Scottish Government's Sustainability Test](#) and referred to the [Sustainable Procurement Guidance](#) to evidence how we might improve the social, environmental and economic wellbeing of the area in which the tender will operate.

Our contracts contain conditions to ensure our suppliers contribute to our successful adherence to the Sustainable Procurement Duty.

Environmental requirements were an important part of many Regulated tenders carried out during the period. Specifications and award criteria were tailored accordingly with measures included for species protection, pollution control and reducing other negative impacts our work has on the environment and communities.

Our future Category strategies will use the Procurement Prioritisation Tool to help us further embed sustainability measures.

As part of our own commitments to tackling climate change, we will increase our use of electric vehicles - from 10% of the fleet (2021) to 50% by 2025. Our aim is for all vehicle replacements to be electric or Ultra Low Emission Vehicles (ULEV) by 2030, in advance of Scottish Government’s ambition to phase out the need for new petrol and diesel cars and vans by 2032.



In 2019/20 we purchased 11 electric or ULEV vehicles with funding assistance from [Transport Scotland](#), bringing our fleet to 12 electric vehicles. We have also installed additional electric vehicle charging points as part of another contract.

Policy Statements required by Section 5.4.2 of the Procurement Reform (Scotland) Act 2014 and Statutory Guidance

(i) General policy on the use of Community Benefit requirements (Section 15(5)(b)(i) of the Act)

We considered Community Benefits in all of our Regulated tender strategies and six of the 18 (33%) Regulated tenders awarded required Community Benefits to be delivered, two of these tenders were below the £4 million threshold (Work Wear and Timber Haulage).

Those that did not request Community Benefits were tenders where the individual Lots were of a value where it was considered disproportionate to require suppliers to provide Community Benefits.

The six tenders that included Community Benefits received a total of 65 suppliers providing a pledge to provide Community Benefits such as: creation of new job opportunities and employment, internal training opportunities, sponsoring local charities and events and working with schools and colleges during each annual High School Careers week; as one supplier noted, “nothing beats a timber truck positioned in a school yard for catching attention and promoting discussion around opportunities”.

Reporting of Community Benefits that were actually received during 2019/20 is a significant challenge and one which will be looking to resolve through our Category and Contract Management approach in future.

FLS continue to support the Scottish Government target of awarding at least one contract to a Supported Business each year and every Regulated tender strategy considered how we might encourage Supported Businesses to bid.

One example was for the tender for Work Wear (C0127). We visited the Scottish Government Supported Business framework supplier to explore the potential for them to supply clothing. Unfortunately they did not have the capacity to take on more orders having recently won other public sector work wear contracts.

We frequently use the Scottish Government’s Supported Business framework for smaller orders. We spent **£17,986** with Supported Business in 2019/20 as summarised in the following table.

Summary of spend with Supported Businesses

Supported Business Name	About	Mechanism	Net Value
Dovetail Enterprises Ltd	Dovetail enterprises provides employment and training opportunities for disabled and disadvantaged members of society, securing long term employment and training. They offer work placements to enable people to move into full-time employment.	Scottish Government Supported Business Framework	£11,631
City Building (Contracts) LLP/ Rsbi	City Building employ more than 2,200 people and support an estimated additional 2,000 people through their supply chain. The company is currently training 250 apprentices across all construction trades making them the largest employer of apprentices in Scotland. RSBi employs over 250 people, more than 50% of whom have a disability. We have bought office furniture.	Scottish Government Supported Business Framework	£5,716
Kintyre Recycling	Kintyre Recycling Limited provides recycling services to the Kintyre peninsula. By operating as a social enterprise Kintyre Recycling provide employment to people with special social needs and learning disabilities, creating social, economic and Environmental benefits and opportunities for local community.	Scottish Government Supported Business Framework	£640

(ii) General policy on consulting and engaging with those affected by its procurements (Section 15(5)(b)(ii) of the Act)

10 of the 18 (56%) Regulated tenders incorporated some form of pre-market engagement activity such as publishing Prior Information Notices (PIN's), supplier questionnaires and supplier consultation meetings and events.

As we continue to develop our Category approach we will consult with the market on different ideas and approaches to Community Benefits.

Our new Category steering groups will be guided by latest best practice through consultation with stakeholders such as the [Health & Safety Executive](#), [Confederation of Forest Industries UK Ltd \(Confor\)](#) and the [Forest Industry Safety Accord \(FISA\)](#).

FLS are a member of the [Supplier Development Programme \(SDP\)](#) which offers free training and advice to Scottish SME's and the third sector.

We hosted a stand at two events during September and November 2019 making contact with at least 160 suppliers.

These events brought together organisations from across the Scottish public sector, offering businesses the opportunity to speak directly to a wide range of purchasers and decision makers under one roof.

A large number of private contractors were also exhibiting, keen to engage with buyers and promote sub-contracting opportunities.

At the Aviemore event, our FLS Procurement Manager and Land Management Operations Manager, [presented](#) on the subject of "Future Opportunities with Forestry and Land Scotland".

Our [website](#) and email signatures promote the work of SDP.



(iii) General policy on the payment of a living wage to persons involved in producing, providing or constructing the subject matter of Regulated tenders (Section 15(5)(b)(iii) of the Act)

Suppliers were asked to confirm if they paid the higher, voluntary Real Living Wage, most suppliers confirmed that they did or otherwise clarified that they paid at least the mandatory Living Wage. The Regulations do not allow us to mandate the payment of the Real Living Wage and suppliers that said they did not pay the Real Living Wage were not disadvantaged.

In addition to the Living Wage, we asked suppliers to describe their approach to Fair Work Practices which they provide to their workforce. Examples provided by suppliers awarded contracts included not using zero hour contracts, examples of their recruitment policies and flexible working policies, staff training and development, evidenced through accreditation such as Garments without Guilt (GWG) and ISO9001.

Tenders which scored Fair work Practices in the evaluation stage received much stronger responses from suppliers than those that asked the question for information only, from 2020/21 we will ensure tenders include Fair Work Practices as a scored evaluation criteria.

Our employees' hourly pay rates are above the National Minimum Wage and the National Living Wage and are reviewed annually. As part of a number of diversity and inclusion measures we are aiming to gain Scottish Living Wage accreditation during 2022.

(iv) General policy on promoting compliance by contractors and sub-contractors with the Health and Safety at Work Act 1974 and any provision made under that Act (Section 15(5)(b)(iv) of the Act)

Our Tender documents contained extensive conditions about health and safety with reference to industry standards such as the Forestry Industry Safety Accord (FISA) within specifications. We evaluated suppliers' Health & Safety policies as part of the European Single Procurement Document (ESPD) selection stage. Tenders with higher risk activities included specific award criteria questions to provide additional assurance of how suppliers would deliver services safely.

We conducted Health and Safety checks before contracts commenced, thereafter compliance with best practice and standards was monitored and managed through the contract Key performance Indicators (KPI). Accidents and incidents reported by our contractors were recorded in our Accident and Incident Reporting System (AIRS) and investigated in line with our current H&S policies. Lessons learned are shared within FLS and as a FISA safety alert. There were eight supplier accidents reported in 2019/20; an increase of one from the previous year.

We work proactively with the forestry sector and Health and Safety Executive to establish agreed safe working guidelines. In 2019/20 this included improved provision of welfare facilities on forestry sites. In March 2020 FLS made a commitment to have the FISA Guidance on Managing Health and Safety in Forestry 2019 embedded in all Land Management contracts.

Where appropriate, we work with our contractors to ensure our responsibilities under the RIDDOR Regulations 2013 are fully complied with.

**(v) General policy on the procurement of fairly and ethically traded goods and services
(Section 15(5)(b)(v) of the Act)**

Forestry and Land Scotland has zero tolerance for slavery and human trafficking and is committed to ensuring there are no practices of this type in our supply chains or in any part of our business.

We evaluated suppliers' compliance with the Modern Slavery Act 2015 as part of the European Single Procurement Document (ESPD) selection stage and for higher risk tenders such as the Work Wear, we excluded two suppliers for not sufficiently demonstrating their commitment to the prevention of Modern Slavery throughout the supply chain. In this reporting period we also sought feedback from supply chains covered by our roading and infrastructure category to understand the status of suppliers' understanding and their approach to this important topic.

As a new Executive Agency of the Scottish Government, we are preparing our annual Slavery and Human Trafficking Statement, pursuant to Section 54(1) of the Modern Slavery Act 2015. The policy shall cover each preceding financial year of trading and published on our website.

We have reviewed the modern slavery risks within our supply chain at a high level. However to ensure appropriate application in our tenders, flowing through to each contract, our Category strategies will use the Procurement Prioritisation Tool to identify high risk supply chains and mitigate through more engagement.

Members of our procurement team are required to complete the CIPS Ethical Procurement and Supply training annually; covering topics such as human trafficking, forced labour, bribery and corruption. Once published, our Supplier Code of Conduct will draw on several of these matters, helping to raise supplier awareness of our zero tolerance approach.

**(vi) General policy on how it intends to approach its Regulated tenders involving the provision of food to:
(i) Improve the health, wellbeing and education of communities in the authority's area, and
(ii) Promote the highest standards of animal welfare (Section 15(5)(c) of the Act)**

We do not routinely conduct procurement involving the direct provision of food however we do supply food products, primarily venison, as a product of our deer control activities. All venison entering the food chain is supplied and managed to the Scotland Quality Wild Venison (SQWV) standard. An independent audit against the standards is carried out every 18 months by appointed SQWV auditors; there were no sites which failed this audit.

Contractors involved with wildlife management are required to be registered fit and competent under the Nature Scot registration scheme and we require lead free non-toxic ammunition to be used in the culling of deer, regular spot checks occur and there were no reported instances of their use.

Regular inspections of carcasses were carried out by suitably trained FLS staff and again by a Food Standard Scotland meat inspector at the processing plant. We can verify that very few (0.1%) carcasses supplied were rejected by the game dealer.

FLS continues to be a member of the Quality Meat Scotland (QMS) assurance scheme and passed the annual compliance checks for 2019/20. Attaining the QMS Scotch Assured Holdings means cattle sold from our in-house enterprises are eligible for the Scottish Red Meat Industry's premium brand, Scotch Beef Protected Geographical Indication (PGI).

As part of a wider Scottish Government initiative to create farming opportunities for new entrants, we recently let our last remaining inhouse sheep holding and transferred ownership of the hefted sheep flock to the young farmer tenant.

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- (vii) General policy on payments being made no later than 30 days after the invoice, (or similar claim) relating to the payment, is presented (Section 15(5)(d) of the Act):
- (i) payments due by the authority to a contractor
 - (ii) payments due by a contractor to a sub-contractor
 - (iii) payments due by a sub-contractor to a sub-contractor
-

96% of the invoices we received during 2019/20 were paid within thirty days of being received.

Unless otherwise stated in the contract, we aim to pay within the Scottish Government's tighter target of ten working days from the receipt of a valid invoice. This aspiration is above and beyond our contractual commitment to pay suppliers within 30 days. Paying supplier bills within ten working days is seen as a key objective, and an important expression of the Scottish Government's commitment to supporting business.

Our contract terms and conditions contain a clause which requires our contractors to pay sub-contractors with 30 days.

Arrangements for handling complaints on payment performance are notified to suppliers within contracts and there were no complaints which required escalation to our Corporate Services team.

Annexes

Annex 1: Regulated Contract Register

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Supplies	16/04/19	Softcat Plc	CCS RM3733 Technology Products 2	Virtualisation Solution Hardware	N/A	Collaborative Framework Call Offs	£196,318	16/04/19	30/06/19
Services	30/04/19	TKF Training (GB)	FW0037	Forest Operations Technical Training, First Aid Training and Driver Assessment Services Scotland	1	Framework	£419,200	20/03/19	20/03/21
Services	30/04/19	First Aid Training Cooperative (GB)	FW0037	Forest Operations Technical Training, First Aid Training and Driver Assessment Services Scotland	2	Framework	£54,000	20/03/19	20/03/21
Services	30/04/19	GalloGlas Security & Logistics Ltd (GB)	FW0037	Forest Operations Technical Training, First Aid Training and Driver Assessment Services Scotland	3	Framework	£108,000	20/03/19	20/03/21
Services	02/05/19	AMD Contract Services Ltd	501_0350	Ground Prep.	N/A	Framework Call Off - Direct Award	£100,000	10/04/19	10/04/20
Services	02/05/19	AMD Contract Services Ltd	501_0360	Ground Prep.	N/A	Framework Call Off - Direct Award	£186,548	01/04/19	01/04/20
Services	02/05/19	Duncan Wemyss Ltd	FW0042	516_0212 - Re-wetting of 45ha of peatland at Loch Fuaralachd	N/A	Framework Call Off - Direct Award	£59,400	20/03/19	20/04/19
Services	03/05/19	John Walker	704_0405	Invasive Species	N/A	Framework Call Off - Direct Award	£178,558	24/04/19	31/03/21
Supplies	03/05/19	Christies Fochabers Ltd	803_0152	Purchase of Plants	N/A	Framework Call Off - Direct Award	£88,899	04/04/19	04/06/19
Services	03/05/19	Duncan Wemyss Ltd	FW0001	519_0227 - Invasive Non Native Vegetation	N/A	Framework Call Off - Direct Award	£57,782	18/03/19	18/07/19
Services	03/05/19	D A Shanks Ltd (GB)	FW0014	9_0209 - Ground Prep Lochaline	N/A	Framework Call Off - Direct Award	£130,000	04/02/19	04/02/20

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Supplies	07/05/19	Softcat Plc	NP5016/17:	Software for Transition	N/A	Collaborative Framework Call Offs	£570,397	01/04/19	31/03/22
Supplies	17/05/19	Capita Business Services	SWAN Framework NP5-24-14	Additional LAN Hardware Replacement and Wifi Access Points	N/A	Collaborative Framework Call Offs	£279,405	17/04/19	16/04/22
Services	23/05/19	Bidwells LLP	C0123	Land Disposal Service	N/A	Contract	£122,400	24/04/19	03/04/23
Services	19/06/19	Arran footpaths	710_0363	Rhododendron Work	N/A	Framework Call Off - Direct Award	£52,369	23/04/19	23/04/19
Services	19/06/19	DFFC LTD	FW0047	National Fencing Framework	1	Framework	£500,000	01/06/19	31/05/22
Services	19/06/19	Blackburn Fencing Ltd	FW0047	National Fencing Framework	1	Framework		01/06/19	31/05/22
Services	19/06/19	Robertson Fencing Ltd	FW0047	National Fencing Framework	1	Framework		01/06/19	31/05/22
Services	19/06/19	Bruce Todd Ltd	FW0047	National Fencing Framework	1	Framework		01/06/19	31/05/22
Services	19/06/19	Murray Forestry Ltd	FW0047	National Fencing Framework	1	Framework		01/06/19	31/05/22
Services	19/06/19	Bregazzi Forestry Contractors	FW0047	National Fencing Framework	1	Framework		01/06/19	31/05/22
Services	19/06/19	DFFC LTD	FW0047	National Fencing Framework	2	Framework	£700,000	01/06/19	31/05/22
Services	19/06/19	Blackburn Fencing Ltd	FW0047	National Fencing Framework	2	Framework		01/06/19	31/05/22
Services	19/06/19	Bruce Todd Ltd	FW0047	National Fencing Framework	2	Framework		01/06/19	31/05/22
Services	19/06/19	Murray Forestry Ltd	FW0047	National Fencing Framework	2	Framework		01/06/19	31/05/22
Services	19/06/19	DFFC LTD	FW0047	National Fencing Framework	3	Framework	£220,000	01/06/19	31/05/22
Services	19/06/19	Knoxfield Estate Services Ltd	FW0047	National Fencing Framework	3	Framework		01/06/19	31/05/22
Services	19/06/19	Blackburn Fencing Ltd	FW0047	National Fencing Framework	4	Framework	£355,000	01/06/19	31/05/22
Services	19/06/19	DFFC LTD	FW0047	National Fencing Framework	4	Framework		01/06/19	31/05/22
Services	19/06/19	Knoxfield Estate Services Ltd	FW0047	National Fencing Framework	4	Framework		01/06/19	31/05/22
Services	19/06/19	Robertson Fencing Ltd	FW0047	National Fencing Framework	4	Framework		01/06/19	31/05/22
Services	19/06/19	Murray Forestry Ltd	FW0047	National Fencing Framework	4	Framework		01/06/19	31/05/22
Services	19/06/19	Bruce Todd Ltd	FW0047	National Fencing Framework	4	Framework		01/06/19	31/05/22

Contract Type	Date of Award in PCS	Name of Supplier	Contract/Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	19/06/19	DFFC LTD	FW0047	National Fencing Framework	5	Framework	£500,000	01/06/19	31/05/22
Services	19/06/19	Fleming Fencing & Forestry Ltd	FW0047	National Fencing Framework	5	Framework		01/06/19	31/05/22
Services	19/06/19	Argyll Fencers' Cooperative Ltd	FW0047	National Fencing Framework	5	Framework		01/06/19	31/05/22
Services	19/06/19	DFFC LTD	FW0047	National Fencing Framework	6	Framework	£450,000	01/06/19	31/05/22
Services	19/06/19	Blackburn Fencing Ltd	FW0047	National Fencing Framework	6	Framework		01/06/19	31/05/22
Services	19/06/19	Fleming Fencing & Forestry Ltd	FW0047	National Fencing Framework	7	Framework	£255,000	01/06/19	31/05/22
Services	19/06/19	DFFC LTD	FW0047	National Fencing Framework	7	Framework		01/06/19	31/05/22
Services	19/06/19	Murray Forestry Ltd	FW0047	National Fencing Framework	7	Framework		01/06/19	31/05/22
Services	19/06/19	Burgh Fencing	FW0047	National Fencing Framework	7	Framework		01/06/19	31/05/22
Services	19/06/19	DFFC LTD	FW0047	National Fencing Framework	7	Framework		01/06/19	31/05/22
Services	19/06/19	DFFC LTD	FW0047	National Fencing Framework	8	Framework	£45,000	01/06/19	31/05/22
Services	19/06/19	Robertson Fencing Ltd	FW0047	National Fencing Framework	8	Framework		01/06/19	31/05/22
Services	19/06/19	Burgh Fencing	FW0047	National Fencing Framework	8	Framework		01/06/19	31/05/22
Services	19/06/19	Fleming Fencing & Forestry Ltd	FW0047	National Fencing Framework	9	Framework	£140,000	01/06/19	31/05/22
Services	19/06/19	DFFC LTD	FW0047	National Fencing Framework	9	Framework		01/06/19	31/05/22
Services	19/06/19	Burgh Fencing	FW0047	National Fencing Framework	9	Framework		01/06/19	31/05/22
Services	19/06/19	Fleming Fencing & Forestry Ltd	FW0047	National Fencing Framework	10	Framework	£152,000	01/06/19	31/05/22
Services	19/06/19	DFFC LTD	FW0047	National Fencing Framework	10	Framework		01/06/19	31/05/22
Services	19/06/19	Burgh Fencing	FW0047	National Fencing Framework	10	Framework		01/06/19	31/05/22
Services	19/06/19	Fleming Fencing & Forestry Ltd	FW0047	National Fencing Framework	11	Framework	£580,000	01/06/19	31/05/22
Services	19/06/19	DFFC LTD	FW0047	National Fencing Framework	11	Framework		01/06/19	31/05/22
Services	19/06/19	Blackburn Fencing Ltd	FW0047	National Fencing Framework	11	Framework		01/06/19	31/05/22
Services	19/06/19	DMFCA Ltd	FW0047	National Fencing Framework	11	Framework		01/06/19	31/05/22

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	19/06/19	Fleming Fencing & Forestry Ltd	FW0047	National Fencing Framework	12	Framework	£160,000	01/06/19	31/05/22
Services	19/06/19	DFFC LTD	FW0047	National Fencing Framework	12	Framework		01/06/19	31/05/22
Services	19/06/19	Blackburn Fencing Ltd	FW0047	National Fencing Framework	12	Framework		01/06/19	31/05/22
Services	19/06/19	DMFCA Ltd	FW0047	National Fencing Framework	12	Framework		01/06/19	31/05/22
Services	19/06/19	Murray Forestry Ltd	FW0047	National Fencing Framework	12	Framework		01/06/19	31/05/22
Services	19/06/19	W M Shorthouse Forestry Ltd	FW0047	National Fencing Framework	12	Framework		01/06/19	31/05/22
Services	19/06/19	Bruce Todd Ltd	FW0047	National Fencing Framework	12	Framework		01/06/19	31/05/22
Services	19/06/19	Robertson Fencing Ltd	FW0047	National Fencing Framework	13	Framework	£589,000	01/06/19	31/05/22
Services	19/06/19	Knoxfield Estate Services Ltd	FW0047	National Fencing Framework	13	Framework		01/06/19	31/05/22
Services	19/06/19	Fleming Fencing & Forestry Ltd	FW0047	National Fencing Framework	13	Framework		01/06/19	31/05/22
Services	19/06/19	DFFC LTD	FW0047	National Fencing Framework	13	Framework		01/06/19	31/05/22
Services	19/06/19	Blackburn Fencing Ltd	FW0047	National Fencing Framework	13	Framework		01/06/19	31/05/22
Services	19/06/19	DMFCA Ltd	FW0047	National Fencing Framework	13	Framework		01/06/19	31/05/22
Services	19/06/19	Murray Forestry Ltd	FW0047	National Fencing Framework	13	Framework		01/06/19	31/05/22
Services	19/06/19	W M Shorthouse Forestry Ltd	FW0047	National Fencing Framework	13	Framework	£230,500	01/06/19	31/05/22
Services	19/06/19	Bruce Todd Ltd	FW0047	National Fencing Framework	13	Framework		01/06/19	31/05/22
Services	19/06/19	Fleming Fencing & Forestry Ltd	FW0047	National Fencing Framework	14	Framework		01/06/19	31/05/22
Services	19/06/19	Robertson Fencing Ltd	FW0047	National Fencing Framework	14	Framework		01/06/19	31/05/22
Services	19/06/19	DFFC LTD	FW0047	National Fencing Framework	14	Framework		01/06/19	31/05/22
Services	19/06/19	Blackburn Fencing Ltd	FW0047	National Fencing Framework	14	Framework		01/06/19	31/05/22
Services	19/06/19	DMFCA Ltd	FW0047	National Fencing Framework	14	Framework		01/06/19	31/05/22
Services	19/06/19	Murray Forestry Ltd	FW0047	National Fencing Framework	14	Framework	01/06/19	31/05/22	
Services	21/06/19	Soil Association Certification Ltd	C0132	UKWAS Auditing	N/A	Contract	£100,500	17/06/19	16/06/24
Services	01/07/19	Duncan Wemyss Ltd	???	Rhododendron regrowth spraying - Salen	N/A	Framework Call Off - Direct Award	£55,732	24/06/19	24/11/19

Contract Type	Date of Award in PCS	Name of Supplier	Contract/Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	01/07/19	Duncan Wemyss Ltd	516_0230	Cnoc na Doire - Ground smoothing	N/A	Framework Call Off - Direct Award	£75,600	10/06/19	10/10/19
Services	01/07/19	Duncan Wemyss Ltd	516_0232	Chemical spraying for Rhododendron Regrowth	N/A	Framework Call Off - Direct Award	£75,360	09/06/19	31/03/20
Services	01/07/19	Cross Country Contracting Ltd	516_0233	Mulching various site, North Region	N/A	Framework Call Off - Direct Award	£52,600	19/06/19	31/12/20
Services	01/07/19	Duncan Wemyss Ltd	517_0545	Rhododendron and Non-native Clearance	N/A	Framework Call Off - Direct Award	£86,242	01/07/19	01/04/20
Services	01/07/19	Michael Ramage Forestry	714_0481	Forest Maintenance Operations	N/A	Framework Call Off - Direct Award	£97,450	12/06/19	12/03/20
Services	08/07/19	Eagle Recycling Ltd	701_0494	701_0494 Stone Haulage	N/A	Contract	£69,350	10/07/19	31/07/19
Services	19/07/19	Maelor Forest Nurseries Ltd	FW0054	Framework Agreement for the Supply of Forestry Planting Stock to the FC in Scotland	1	Framework	£4,372,000	24/06/19	23/06/22
Services	19/07/19	Christies Fochabers Ltd	FW0054	Framework Agreement for the Supply of Forestry Planting Stock to the FC in Scotland	1	Framework		24/06/19	23/06/22
Services	19/07/19	Trees Please Ltd	FW0054	Framework Agreement for the Supply of Forestry Planting Stock to the FC in Scotland	1	Framework		24/06/19	23/06/22
Services	19/07/19	Maelor Forest Nurseries Ltd	FW0054	Framework Agreement for the Supply of Forestry Planting Stock to the FC in Scotland	2	Framework	£1,652,000	24/06/19	23/06/22
Services	19/07/19	Oakover Nurseries Ltd	FW0054	Framework Agreement for the Supply of Forestry Planting Stock to the FC in Scotland	2	Framework		24/06/19	23/06/22
Services	19/07/19	Christies Fochabers Ltd	FW0054	Framework Agreement for the Supply of Forestry Planting Stock to the FC in Scotland	2	Framework		24/06/19	23/06/22
Services	19/07/19	Trees Please Ltd	FW0054	Framework Agreement for the Supply of Forestry Planting Stock to the FC in Scotland	2	Framework		24/06/19	23/06/22
Services	19/07/19	British Hardwood Tree Nursery Ltd	FW0054	Framework Agreement for the Supply of Forestry Planting Stock to the FC in Scotland	2	Framework		24/06/19	23/06/22

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	19/07/19	Cheviot Trees Ltd	FW0054	Framework Agreement for the Supply of Forestry Planting Stock to the FC in Scotland	3	Framework	£176,000	24/06/19	23/06/22
Services	19/07/19	Alba Trees Plc	FW0054	Framework Agreement for the Supply of Forestry Planting Stock to the FC in Scotland	3	Framework		24/06/19	23/06/22
Services	19/07/19	Maelor Forest Nurseries Ltd	FW0054	Framework Agreement for the Supply of Forestry Planting Stock to the FC in Scotland	3	Framework		24/06/19	23/06/22
Supplies	22/07/19	Cheviot Trees Ltd	FW0051	Tree Shelters and Associated Items	N/A	Framework	£1,177,456	08/07/19	07/07/21
Services	25/07/19	Molplant construction Ltd	C0114	Re-Stock Ground Preparation and Mechanical In-Crop Drains Maintenance	1	Contract	£60,836	01/07/19	01/07/21
Services	25/07/19	Marbert Ltd	C0114	Re-Stock Ground Preparation and Mechanical In-Crop Drains Maintenance	2	Contract	£330,240	01/07/19	01/07/21
Services	25/07/19	Iain Russell & Co	C0114	Re-Stock Ground Preparation and Mechanical In-Crop Drains Maintenance	3	Contract	£194,680	01/07/19	01/07/21
Services	25/07/19	Molplant construction Ltd	C0114	Re-Stock Ground Preparation and Mechanical In-Crop Drains Maintenance	4	Contract	£425,968	01/07/19	01/07/21
Services	25/07/19	Molplant construction Ltd	C0114	Re-Stock Ground Preparation and Mechanical In-Crop Drains Maintenance	5	Contract	£234,068	01/07/19	01/07/21
Services	25/07/19	Plant & Quarry Services	C0114	Re-Stock Ground Preparation and Mechanical In-Crop Drains Maintenance	6	Contract	£162,186	01/07/19	01/07/21
Services	25/07/19	Plant & Quarry Services	C0114	Re-Stock Ground Preparation and Mechanical In-Crop Drains Maintenance	7	Contract	£235,850	01/07/19	01/07/21
Services	25/07/19	Dunnydeer Services Ltd	C0114	Re-Stock Ground Preparation and Mechanical In-Crop Drains Maintenance	8	Contract	£251,578	01/07/19	01/07/21

Contract Type	Date of Award in PCS	Name of Supplier	Contract/Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	25/07/19	Nichol Farming	C0114	Re-Stock Ground Preparation and Mechanical In-Crop Drains Maintenance	9	Contract	£198,300	01/07/19	01/07/21
Services	25/07/19	Dunnydeer Services Ltd	C0114	Re-Stock Ground Preparation and Mechanical In-Crop Drains Maintenance	10	Contract	£263,806	01/07/19	01/07/21
Services	25/07/19	Nichol Farming	C0114	Re-Stock Ground Preparation and Mechanical In-Crop Drains Maintenance	11	Contract	£136,510	01/07/19	01/07/21
Services	25/07/19	Maxwell Forestry	C0114	Re-Stock Ground Preparation and Mechanical In-Crop Drains Maintenance	12	Contract	£293,836	01/07/19	01/07/21
Services	25/07/19	Maxwell Forestry	C0114	Re-Stock Ground Preparation and Mechanical In-Crop Drains Maintenance	13	Contract	£372,764	01/07/19	01/07/21
Services	25/07/19	Maccoll (Appin) Ltd	C0114	Re-Stock Ground Preparation and Mechanical In-Crop Drains Maintenance	14	Contract	£296,850	01/07/19	01/07/21
Services	25/07/19	Strang Forestry	C0114	Re-Stock Ground Preparation and Mechanical In-Crop Drains Maintenance	15	Contract	£126,030	01/07/19	01/07/21
Services	25/07/19	DAB Groundworks Ltd	C0114	Re-Stock Ground Preparation and Mechanical In-Crop Drains Maintenance	16	Contract	£521,720	01/07/19	01/07/21
Services	02/08/19	Lorien Resourcing Ltd	Interim IT Staff Services SP-18-015 685_0090	Interim IT Staff Services Mini-Competition - Application Developer	N/A	Collaborative Framework Call Offs	£83,650	22/07/19	30/06/20
Services	14/08/19	Duncan Wemyss Ltd	516_0239	Removal of Wood Fibre, Loch Fuaralachd, North Dalchork	N/A	Framework Call Off - Mini-Comp	£242,650	26/08/19	31/03/20
Services	23/08/19	Softcat Ltd	NP5016/17	Asset Management System	N/A	Collaborative Framework Call Offs	£86,633	21/08/19	21/08/23
Services	12/09/19	James Jones & Sons Ltd	513_0644	Timber Haulage Framework Call Off	N/A	Framework Call Off - Direct Award	£317,460	19/08/19	19/08/20

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	12/09/19	John Mackay Ltd	516_0245	Mulching of remaining/failed crop in North Dalchork	N/A	Framework Call Off - Direct Award	£57,800	14/08/19	14/12/19
Services	12/09/19	Duncan Wemyss Ltd	516_0247	Excavator Ground Smoothing, Crask 2 North Dalchork	N/A	Framework Call Off - Direct Award	£91,450	20/08/19	20/03/20
Services	12/09/19	Duncan Wemyss Ltd	516_0249	Reprofiling of eroded peat hags at An Tulachan	N/A	Framework Call Off - Direct Award	£70,200	26/08/19	26/03/20
Services	12/09/19	James Jones & Sons Ltd	517_0605	Timber Haulage Framework Call Off	N/A	Framework Call Off - Direct Award	£121,221	19/08/19	19/08/20
Services	12/09/19	Duncan Wemyss Ltd	519_0273	Glencoe INNs - Rhododendron Control Call Off	N/A	Framework Call Off - Direct Award	£86,670	14/08/19	14/03/20
Services	12/09/19	Duncan Wemyss Ltd	519_0276	South Laggan INNS - Rhododendron Control Call Off	N/A	Framework Call Off - Direct Award	£51,050	19/08/19	19/03/20
Services	12/09/19	Grants Ballindalloch	Timber Haulage	519_0279	N/A	Framework Call Off - Direct Award	£177,500	19/08/19	19/08/20
Services	12/09/19	JST Services (Scotland) Ltd	701_0523	Timber Haulage Framework Call Off	N/A	Framework Call Off - Direct Award	£128,830	19/08/19	19/08/20
Services	12/09/19	James Jones & Sons Ltd	FW0058	Timber Haulage - Moray & Aberdeen West	1	Framework	£735,867	19/08/19	18/08/23
Services	12/09/19	GBTH Ltd	FW0058	Timber Haulage - Moray & Aberdeen West	1	Framework		19/08/19	18/08/23
Services	12/09/19	James Jones & Sons Ltd	FW0058	Timber Haulage - Inverness, Ross and Skye	3	Framework	£217,260	19/08/19	18/08/23
Services	12/09/19	GBTH Ltd	FW0058	Timber Haulage - Inverness, Ross and Skye	3	Framework		19/08/19	18/08/23
Services	12/09/19	TSLContractors Ltd	FW0058	Timber Haulage - Inverness, Ross and Skye	3	Framework		19/08/19	18/08/23
Services	12/09/19	GBTH Ltd	FW0058	Timber Haulage - Lochaber	4	Framework	£264,354	19/08/19	18/08/23
Services	12/09/19	Ferguson Transport (Spean Bridge) Ltd	FW0058	Timber Haulage - Lochaber	4	Framework		19/08/19	18/08/23
Services	12/09/19	TSL Contractors Ltd	FW0058	Timber Haulage - Lochaber	4	Framework		19/08/19	18/08/23
Services	12/09/19	JST Services (Scotland) Ltd	FW0058	Timber Haulage - Galloway Caledonian	5	Framework	£3,071,050	19/08/19	18/08/23

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	12/09/19	JST Services (Scotland) Ltd	FW0058	Timber Haulage - Galloway Egger	6	Framework	£966,610	19/08/19	18/08/23
Services	12/09/19	JST Services (Scotland) Ltd	FW0058	Timber Haulage - Cowal & Trossachs In Wood	7	Framework	£568,656	19/08/19	18/08/23
Services	12/09/19	Coille Haulage Ltd	FW0058	Timber Haulage - Cowal & Trossachs	8	Framework	£824,311	19/08/19	18/08/23
Services	12/09/19	SGS Timber Haulage Ltd	FW0058	Timber Haulage - Dumfries & Borders	9	Framework	£585,530	19/08/19	18/08/23
Services	12/09/19	Coille Haulage Ltd	FW0058	Timber Haulage - West Argyll	10	Framework	£2,004,855	19/08/19	18/08/23
Services	12/09/19	Coille Haulage Ltd	FW0058	Timber Haulage - Tay	11	Framework	£1,088,306	19/08/19	18/08/23
Services	13/09/19	James Hutton Institute	620_0054	Soil Surveys Framework Call Off	N/A	Framework Call Off - Direct Award	£115,566	08/04/19	08/04/20
Services	13/09/19	Allan Moffat forestry Ltd	710_0348	Harvest & Extraction Framework Call Off	N/A	Framework Call Off - Direct Award	£170,608	15/04/19	15/05/19
Services	13/09/19	JST Services (Scotland) Ltd	710_0454	Timber Haulage Framework Call off - Caledonian Pulp	N/A	Framework Call Off - Direct Award	£604,480	19/08/19	19/08/20
Services	13/09/19	JST Services (Scotland) Ltd	710_0455	Timber Haulage Framework Call Off - Caledonian Woodfuel	N/A	Framework Call Off - Direct Award	£74,040	19/08/19	19/08/20
Services	13/09/19	JST Services (Scotland) Ltd	710_0456	Timber Haulage Framework Call Off - Egger Chip	N/A	Framework Call Off - Direct Award	£190,201	19/08/19	19/08/20
Services	13/09/19	TPH LTD (GB)	714/ HM/15/01	710_0310 - Harvest & Extraction Loran Burn. Harvesting and Extraction at Roadside	N/A	Framework Call Off - Direct Award	£210,130	25/02/19	25/11/19
Services	13/09/19	SGS Timber Haulage Ltd	714_0530	Timber Haulage Framework Call Off	N/A	Framework Call Off - Direct Award	£103,350	19/08/19	19/08/20
Services	13/09/19	Highfield Forestry Ltd	FW_714_0611	Woodland Creation Framework Call Off	N/A	Framework Call Off - Direct Award	£634,263	27/08/19	27/08/23
Services	13/09/19	J Rowlinson (GB)	FW0036	710_0275 - Beat Up Planting	N/A	Framework Call Off - Direct Award	£102,650	17/01/19	17/06/19
Services	01/10/19	Duncan Wemyss Ltd	501_0406	Non Native species clearance	N/A	Framework Call Off - Direct Award	£56,138	02/09/19	02/04/20
Services	03/10/19	Duncan Wemyss Ltd	519_0282	Glen Roy & Glen Roy Rhododendron and Invasive Vegetation Control and Eradication Services	N/A	Framework Call Off - Direct Award	£60,000	15/08/19	15/04/20

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	09/10/19	Elliot Henderson Ltd	C0131	Harvesting and Extract of Timber - South Region (West)	1	Contract	£1,083,944	22/07/19	22/07/22
Services	09/10/19	AMAC Harvesting	C0131	Harvesting and Extract of Timber - North Region (Clear-fell)	2	Contract	£2,972,864	22/07/19	22/07/22
Services	09/10/19	Speyside Harvesting Ltd	C0131	Harvesting and Extract of Timber - North Region (Thinning)	3	Contract	£891,000	22/07/19	22/07/22
Services	09/10/19	Dick Brothers Ltd	C0131	Harvesting and Extract of Timber - Central Region	4	Contract	£383,772	22/07/19	22/07/22
Services	09/10/19	Dick Brothers Ltd	C0131	Harvesting and Extract of Timber - West Region (Winch Work)	5	Contract	£921,976	22/07/19	22/07/22
Services	09/10/19	Dick Brothers Ltd	C0131	Harvesting and Extract of Timber - West Region	6	Contract	£1,267,407	22/07/19	22/07/22
Services	09/10/19	Greenlees Harvesting Ltd	C0131	Harvesting and Extract of Timber - East Region - Moray	7	Contract	£1,267,310	22/07/19	22/07/22
Services	09/10/19	Blacklock Harvesting Ltd	C0131	Harvesting and Extract of Timber - East Region - Huntly	8	Contract	£1,066,780	22/07/19	22/07/22
Services	09/10/19	Dick Brothers Ltd	C0131	Harvesting and Extract of Timber - East Region - Durris	9	Contract	£718,502	22/07/19	22/07/22
Services	09/10/19	David S Prosser	C0131	Harvesting and Extract of Timber - East Region Aberlour & Stonehaven	10	Contract	£291,192	22/07/19	22/07/22
Supplies	18/10/19	Metric Group Ltd	ESPo Parking Management Solutions 509 C0153	Car Parking Machines	N/A	Collaborative Framework Call Offs	£190,130	09/09/19	08/09/22
Services	31/10/19	Tilhill Forestry Ltd	513_0667	Peatland Restoration Scotland	N/A	Framework Call Off - Mini-Comp	£129,279	20/11/19	31/03/20
Supplies	01/11/19	Softcat Ltd	NP5016/17: Software Value Added Re-seller C0146 and C0166	Software Licences	N/A	Collaborative Framework Call Offs	£184,791	12/09/19	12/09/20
Services	04/11/19	Duncan Wemyss Ltd	501_0407	Glen Creran & Appin Rhododendron Control	N/A	Framework Call Off - Mini-Comp	£176,000	04/11/19	30/04/20

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	04/11/19	Duncan Wemyss Ltd	501_0408	Aros Park and Mingarry Burn Non Native Removal	N/A	Framework Call Off - Mini-Comp	£167,232	04/11/19	09/08/20
Supplies	07/11/19	Christies Fochabers Ltd	803_0181	Purchase of Plants	N/A	Framework Call Off - Direct Award	£79,500	18/10/19	31/12/19
Supplies	07/11/19	Maelor Forest Nurseries Ltd	803_0182	Purchase of Plants	N/A	Framework Call Off - Direct Award	£1,072,500	21/10/19	31/03/21
Supplies	07/11/19	Trees Please Ltd	803_0185	Purchase of Plants	N/A	Framework Call Off - Direct Award	£222,000	01/10/20	31/03/21
Supplies	07/11/19	Christies Fochabers Ltd	803_0194	Purchase of Plants	N/A	Framework Call Off - Direct Award	£808,500	01/10/20	31/03/21
Services	13/11/19	A W Jenkinson	FW0061	Timber Haulage	2	Framework	£2,534,055	19/11/19	18/08/23
Services	18/11/19	Duffskylining	C0141	Steep Ground Harvesting	N/A	Contract	£3,830,693	01/06/20	31/05/24
Services	21/11/19	MacFarlane Forestry Ltd	C0119	Forest Management - MTC's - Kintyre & Knapdale	1	Contract	£750,000	01/10/19	30/09/21
Services	21/11/19	Eric Boyd Forestry Ltd	C0119	Forest Management - MTC's - East & Loch Awe	2	Contract	£1,100,000	01/10/19	30/09/21
Services	21/11/19	Laurent Bienfait Woodland Services Ltd	C0119	Forest Management - MTC's - East & West Lorne	3	Contract	£375,000	01/10/19	30/09/21
Services	21/11/19	Laurent Bienfait Woodland Services Ltd	C0119	Forest Management - MTC's - Isle of Mull	4	Contract	£200,000	01/10/19	30/09/21
Services	21/11/19	Laurent Bienfait Woodland Services Ltd	C0119	Forest Management - MTC's - Lochaber	5	Contract	£700,000	01/10/19	30/09/21
Services	21/11/19	Forestry Contractors Scotland	C0119	Forest Management - MTC's - Crianlarich & North Trossachs	6	Contract	£250,000	01/10/19	30/09/21
Services	21/11/19	Forestry Contractors Scotland	C0119	Forest Management - MTC's - Ardgarten & Lochgoilhead	7	Contract	£250,000	01/10/19	30/09/21
Services	21/11/19	Eric Boyd Forestry Ltd	C0119	Forest Management - MTC's - Glenbranter, Strathlachlan & South Cowal	8	Contract	£550,000	01/10/19	30/09/21
Services	21/11/19	Laurent Bienfait Woodland Services Ltd	C0119	Forest Management - MTC's - Central Region East South	9	Contract	£350,000	01/10/19	30/09/21
Services	21/11/19	Laurent Bienfait Woodland Services Ltd	C0119	Forest Management - MTC's - Fife & Lowland Perthshire	10	Contract	£275,000	01/10/19	30/09/21

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	21/11/19	Laurent Bienfait Woodland Services Ltd	C0119	Forest Management - MTC's - Highland Perthshire	11	Contract	£550,000	01/10/19	30/09/21
Services	21/11/19	Laurent Bienfait Woodland Services Ltd	C0119	Forest Management - MTC's - Angus	12	Contract	£325,000	01/10/19	30/09/21
Services	21/11/19	Eric Boyd Forestry Ltd	C0119	Forest Management - MTC's - Central Region North East	13	Contract	£225,000	01/10/19	30/09/21
Services	21/11/19	Eric Boyd Forestry Ltd	C0119	Forest Management - MTC's - Central Region South East	14	Contract	£225,000	01/10/19	30/09/21
Services	21/11/19	Eric Boyd Forestry Ltd	C0119	Forest Management - MTC's - Central Region North West	15	Contract	£500,000	01/10/19	30/09/21
Services	21/11/19	Eric Boyd Forestry Ltd	C0119	Forest Management - MTC's - Central Region South West	16	Contract	£500,000	01/10/19	30/09/21
Services	21/11/19	Eric Boyd Forestry Ltd	C0119	Forest Management - MTC's - South Aberdeenshire	17	Contract	£385,000	01/10/19	30/09/21
Services	21/11/19	Terras Forestry	C0119	Forest Management - MTC's - Easter Ross	18	Contract	£275,000	01/10/19	30/09/21
Services	21/11/19	Greenfingers Forestry Services	C0119	Forest Management - MTC's - Mid Aberdeenshire	19	Contract	£270,000	01/10/19	30/09/21
Services	21/11/19	Terras Forestry	C0119	Forest Management - MTC's - North Aberdeenshire & East Moray	20	Contract	£510,000	01/10/19	30/09/21
Services	21/11/19	Terras Forestry	C0119	Forest Management - MTC's - West Moray	21	Contract	£265,000	01/10/19	30/09/21
Services	04/12/19	A W Jenkinson	513_0686	Timber Haulage for Moray & Aberdeenshire	1	Framework Call Off - Direct Award	£234,375	19/11/19	18/11/20
Services	04/12/19	A W Jenkinson	704_0499	Scottish Lowlands to RWE Generation UK Timber Haulage	2	Framework Call Off - Direct Award	£262,200	19/11/19	18/11/20
Services	04/12/19	Cawdor Forestry Ltd	710_0499	Beat Up Planting	1	Framework Call Off - Direct Award	£63,950	04/11/19	31/01/20
Supplies	04/12/19	Maelor Forest Nurseries Ltd	803_0196	Purchase of Plants	1	Framework Call Off - Direct Award	£1,637,500	01/10/22	31/03/23
Supplies	04/12/19	Maelor Forest Nurseries Ltd	03_0197	Purchase of Plants	1	Framework Call Off - Direct Award	£198,750	14/11/19	31/03/20

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Supplies	04/12/19	Maelor Forest Nurseries Ltd	803_0203	Purchase of Plants	2	Framework Call Off - Direct Award	£91,150	25/11/19	31/03/20
Supplies	04/12/19	Christies Fochabers Ltd	803_0204	Purchase of Plants	2	Framework Call Off - Direct Award	£96,660	25/11/19	31/03/20
Supplies	04/12/19	Oakover Nurseries Ltd	803_0206	Purchase of Plants	2	Framework Call Off - Direct Award	£79,912	26/11/19	31/03/20
Services	04/12/19	Harper Macleod LLP	C0137	Legal Services	N/A	Contract	£239,590	02/03/20	30/04/22
Services	04/12/19	Duncan Wemyss Ltd	FW0001	Rhododendron & Invasive Vegetation Control and Eradication Services 519_0282	N/A	Framework Call Off - Direct Award	£59,850	15/08/19	15/04/20
Services	11/12/19	A1 Vermin Control and Deer Management	FW0052	Deer (and other wildlife) Management	1	Framework	£2,987,000	08/11/19	07/11/23
Services	11/12/19	C.Clark Contracts	FW0052	Deer (and other wildlife) Management	1	Framework		08/11/19	07/11/23
Services	11/12/19	DEER HUNTING SCOTLAND	FW0052	Deer (and other wildlife) Management	1	Framework		08/11/19	07/11/23
Services	11/12/19	Graeme young	FW0052	Deer (and other wildlife) Management	1	Framework		08/11/19	07/11/23
Services	11/12/19	Highland Deer & Habitat Solutions Ltd	FW0052	Deer (and other wildlife) Management	1	Framework		08/11/19	07/11/23
Services	11/12/19	James L Scobie Deer Management Ltd	FW0052	Deer (and other wildlife) Management	1	Framework		08/11/19	07/11/23
Services	11/12/19	John Graham Ltd FW0052 Deer (and other wildlife) Management	FW0052	Deer (and other wildlife) Management	1	Framework		08/11/19	07/11/23
Services	11/12/19	robert mchardy	FW0052	Deer (and other wildlife) Management	1	Framework		08/11/19	07/11/23
Services	11/12/19	Roland McMeeken	FW0052	Deer (and other wildlife) Management	1	Framework		08/11/19	07/11/23

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	11/12/19	Ben kass	FW0052	Deer (and other wildlife) Management	2	Framework	£2,495,000	08/11/19	07/11/23
Services	11/12/19	BH Consultancy	FW0052	Deer (and other wildlife) Management	2	Framework		08/11/19	07/11/23
Services	11/12/19	EPC Sports Ltd T/A Pro Shot Sporting	FW0052	Deer (and other wildlife) Management	2	Framework		08/11/19	07/11/23
Services	11/12/19	Glade Deer Management	FW0052	Deer (and other wildlife) Management	2	Framework		08/11/19	07/11/23
Services	11/12/19	Microtec Services	FW0052	Deer (and other wildlife) Management	2	Framework		08/11/19	07/11/23
Services	11/12/19	Robert Milne	FW0052	Deer (and other wildlife) Management	2	Framework		08/11/19	07/11/23
Services	11/12/19	Ross Lavin	FW0052	Deer (and other wildlife) Management	2	Framework		08/11/19	07/11/23
Services	11/12/19	D Wedderburn	FW0052	Deer (and other wildlife) Management	2	Framework		08/11/19	07/11/23
Services	11/12/19	STS Deer Contracts Ltd	FW0052	Deer (and other wildlife) Management	2	Framework		08/11/19	07/11/23
Services	11/12/19	woodmill game ltd	FW0052	Deer (and other wildlife) Management	2	Framework		08/11/19	07/11/23
Services	11/12/19	A1 Vermin Control and Deer Management	FW0052	Deer (and other wildlife) Management	3	Framework	£1,128,000	08/11/19	07/11/23
Services	11/12/19	C.Clark Contracts	FW0052	Deer (and other wildlife) Management	3	Framework		08/11/19	07/11/23
Services	11/12/19	Colin Sloss Deer Control	FW0052	Deer (and other wildlife) Management	3	Framework		08/11/19	07/11/23
Services	11/12/19	DEER HUNTING SCOTLAND	FW0052	Deer (and other wildlife) Management	3	Framework		08/11/19	07/11/23
Services	11/12/19	George Casey Deer Control Contractor	FW0052	Deer (and other wildlife) Management	3	Framework		08/11/19	07/11/23
Services	11/12/19	John Graham Ltd	FW0052	Deer (and other wildlife) Management	3	Framework		08/11/19	07/11/23
Services	11/12/19	Roland McMeeken	FW0052	Deer (and other wildlife) Management	3	Framework		08/11/19	07/11/23
Services	11/12/19	Ross Lavin	FW0052	Deer (and other wildlife) Management	3	Framework		08/11/19	07/11/23
Services	11/12/19	Stuart Symmers Sole Trader	FW0052	Deer (and other wildlife) Management	3	Framework		08/11/19	07/11/23

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	11/12/19	Ben Andrews Countryside & Sporting Services	FW0052	Deer (and other wildlife) Management	4	Framework	£1,655,000	08/11/19	07/11/23
Services	11/12/19	BH Consultancy	FW0052	Deer (and other wildlife) Management	4	Framework		08/11/19	07/11/23
Services	11/12/19	C&J Wildlife Management Ltd	FW0052	Deer (and other wildlife) Management	4	Framework		08/11/19	07/11/23
Services	11/12/19	Colin Sloss Deer Control	FW0052	Deer (and other wildlife) Management	4	Framework		08/11/19	07/11/23
Services	11/12/19	Deer Dynamics Ltd	FW0052	Deer (and other wildlife) Management	4	Framework		08/11/19	07/11/23
Services	11/12/19	George Casey Deer Control Contractor	FW0052	Deer (and other wildlife) Management	4	Framework		08/11/19	07/11/23
Services	11/12/19	Going Ballistic Ltd	FW0052	Deer (and other wildlife) Management	4	Framework		08/11/19	07/11/23
Services	11/12/19	MG02ROE Services	FW0052	Deer (and other wildlife) Management	4	Framework		08/11/19	07/11/23
Services	11/12/19	Scottish Deerstalking	FW0052	Deer (and other wildlife) Management	4	Framework		08/11/19	07/11/23
Services	11/12/19	Stuart Symmers Sole Trader	FW0052	Deer (and other wildlife) Management	4	Framework		08/11/19	07/11/23
Services	11/12/19	woodmill game ltd	FW0052	Deer (and other wildlife) Management	4	Framework		08/11/19	07/11/23
Services	11/12/19	B Scott Agricultural Contracting	FW0052	Deer (and other wildlife) Management	5	Framework	£2,235,000	08/11/19	07/11/23
Services	11/12/19	Ben Andrews, Countryside & Sporting Services	FW0052	Deer (and other wildlife) Management	5	Framework		08/11/19	07/11/23
Services	11/12/19	Campbell Hearton	FW0052	Deer (and other wildlife) Management	5	Framework		08/11/19	07/11/23
Services	11/12/19	Castlepark	FW0052	Deer (and other wildlife) Management	5	Framework		08/11/19	07/11/23
Services	11/12/19	Deer Services	FW0052	Deer (and other wildlife) Management	5	Framework		08/11/19	07/11/23
Services	11/12/19	Galloway Fieldsports	FW0052	Deer (and other wildlife) Management	5	Framework		08/11/19	07/11/23
Services	11/12/19	GB Barrels Ltd	FW0052	Deer (and other wildlife) Management	5	Framework		08/11/19	07/11/23
Services	11/12/19	Glade Deer Management	FW0052	Deer (and other wildlife) Management	5	Framework		08/11/19	07/11/23
Services	11/12/19	liddlesdale wildlife management ltd	FW0052	Deer (and other wildlife) Management	5	Framework		08/11/19	07/11/23
Services	11/12/19	Northern Optics	FW0052	Deer (and other wildlife) Management	5	Framework		08/11/19	07/11/23
Services	11/12/19	PETER WILLS	FW0052	Deer (and other wildlife) Management	5	Framework		08/11/19	07/11/23
Services	11/12/19	Professional Sporting Solutions	FW0052	Deer (and other wildlife) Management	5	Framework		08/11/19	07/11/23
Services	11/12/19	Rodney Groom	FW0052	Deer (and other wildlife) Management	5	Framework		08/11/19	07/11/23
Services	11/12/19	STS Deer Contracts Ltd	FW0052	Deer (and other wildlife) Management	5	Framework		08/11/19	07/11/23
Services	11/12/19	Wildlife & Forest Management Services	FW0052	Deer (and other wildlife) Management	5	Framework		08/11/19	07/11/23

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	17/12/19	Duncan Wemyss Ltd	516_0277	Wood Fibre Recovery	N/A	Framework Call Off - Mini-Comp	£181,287	16/12/19	31/03/20
Services	18/12/19	Vanesky Brown Recruitment Ltd	SP-18-014 - Scottish Government Intermin Professional Staff 605_0010	Temp Staff - Regulated Procurement Officer	N/A	Collaborative Framework Call Offs	£64,960	20/01/20	18/02/21
Services	07/01/20	John Mackay Ltd	516_0030	Mulching at Braemore	N/A	Framework Call Off - Direct Award	£149,900	20/12/19	30/04/20
Services	07/01/20	Strath Caulaith Ltd	620_0070	Deer Density Survey Works	N/A	Framework Call Off - Direct Award	£95,868	20/11/19	31/03/20
Supplies	15/01/20	Border Signs & Graphix Ltd	FW0055	Corporate Signs	1	Framework	£720,000	06/01/20	05/01/24
Supplies	15/01/20	Border Signs & Graphix Ltd	FW0055	Corporate Structures	2	Framework	£240,000	06/01/20	05/01/24
Supplies	15/01/20	Border Signs & Graphix Ltd	FW0055	Corporate Furniture	3	Framework	£240,000	06/01/20	05/01/24
Services	20/01/20	Absolute Forestry	FW0060	Mensuration, Establishment and Related Surveys	1	Framework	£324,000	01/11/19	01/11/23
Services	20/01/20	Forest Fact	FW0060	Mensuration, Establishment and Related Surveys	1	Framework		01/11/19	01/11/23
Services	20/01/20	Ross Phillips	FW0060	Mensuration, Establishment and Related Surveys	1	Framework		01/11/19	01/11/23
Services	20/01/20	Sam Mackenzie	FW0060	Mensuration, Establishment and Related Surveys	1	Framework		01/11/19	01/11/23
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	1	Framework		01/11/19	01/11/23

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	20/01/20	Absolute Forestry	FW0060	Mensuration, Establishment and Related Surveys	2	Framework	£312,000	01/11/19	01/11/23
Services	20/01/20	McConnachie Land & Forestry Services Ltd	FW0060	Mensuration, Establishment and Related Surveys	2	Framework		01/11/19	01/11/23
Services	20/01/20	Forest Fact	FW0060	Mensuration, Establishment and Related Surveys	2	Framework		01/11/19	01/11/23
Services	20/01/20	Ross Phillips	FW0060	Mensuration, Establishment and Related Surveys	2	Framework		01/11/19	01/11/23
Services	20/01/20	Forestry Contractors Scotland	FW0060	Mensuration, Establishment and Related Surveys	2	Framework		01/11/19	01/11/23
Services	20/01/20	Barle Valley Forestry Ltd	FW0060	Mensuration, Establishment and Related Surveys	2	Framework		01/11/19	01/11/23
Services	20/01/20	Sam Mackenzie	FW0060	Mensuration, Establishment and Related Surveys	2	Framework		01/11/19	01/11/23
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	2	Framework		01/11/19	01/11/23
Services	20/01/20	Absolute Forestry	FW0060	Mensuration, Establishment and Related Surveys	3	Framework	£532,000	01/11/19	01/11/23
Services	20/01/20	Forest Fact	FW0060	Mensuration, Establishment and Related Surveys	3	Framework		01/11/19	01/11/23
Services	20/01/20	Forestry Contractors Scotland	FW0060	Mensuration, Establishment and Related Surveys	3	Framework		01/11/19	01/11/23
Services	20/01/20	Ross Phillips	FW0060	Mensuration, Establishment and Related Surveys	3	Framework		01/11/19	01/11/23
Services	20/01/20	Barle Valley Forestry Ltd	FW0060	Mensuration, Establishment and Related Surveys	3	Framework		01/11/19	01/11/23
Services	20/01/20	Sam Mackenzie	FW0060	Mensuration, Establishment and Related Surveys	3	Framework		01/11/19	01/11/23
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	3	Framework		01/11/19	01/11/23
Services	20/01/20	Absolute Forestry	FW0060	Mensuration, Establishment and Related Surveys	3	Framework		01/11/19	01/11/23

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	20/01/20	Absolute Forestry	FW0060	Mensuration, Establishment and Related Surveys	4	Framework	£200,000	01/11/19	01/11/23
Services	20/01/20	Forest Fact	FW0060	Mensuration, Establishment and Related Surveys	4	Framework		01/11/19	01/11/23
Services	20/01/20	Ross Phillips	FW0060	Mensuration, Establishment and Related Surveys	4	Framework		01/11/19	01/11/23
Services	20/01/20	Furlong Forest Surveys & Consultants Ltd	FW0060	Mensuration, Establishment and Related Surveys	4	Framework		01/11/19	01/11/23
Services	20/01/20	Forestry Contractors Scotland	FW0060	Mensuration, Establishment and Related Surveys	4	Framework		01/11/19	01/11/23
Services	20/01/20	Barle Valley Forestry Ltd	FW0060	Mensuration, Establishment and Related Surveys	4	Framework		01/11/19	01/11/23
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	4	Framework		01/11/19	01/11/23
Services	20/01/20	Forest Fact	FW0060	Mensuration, Establishment and Related Surveys	5	Framework	£236,000	01/11/19	01/11/23
Services	20/01/20	Furlong Forest Surveys & Consultants Ltd	FW0060	Mensuration, Establishment and Related Surveys	5	Framework		01/11/19	01/11/23
Services	20/01/20	Barle Valley Forestry Ltd	FW0060	Mensuration, Establishment and Related Surveys	5	Framework		01/11/19	01/11/23
Services	20/01/20	Ross Phillips	FW0060	Mensuration, Establishment and Related Surveys	5	Framework		01/11/19	01/11/23
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	5	Framework		01/11/19	01/11/23

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	20/01/20	Barle Valley Forestry Ltd	FW0060	Mensuration, Establishment and Related Surveys	6	Framework	£400,000	01/11/19	01/11/23
Services	20/01/20	Forestry Contractors Scotland	FW0060	Mensuration, Establishment and Related Surveys	6	Framework		01/11/19	01/11/23
Services	20/01/20	Droneteq Ltd	FW0060	Mensuration, Establishment and Related Surveys	6	Framework		01/11/19	01/11/23
Services	20/01/20	Richard Allitt Associates Ltd	FW0060	Mensuration, Establishment and Related Surveys	6	Framework		01/11/19	01/11/23
Services	20/01/20	246 Photography Ltd	FW0060	Mensuration, Establishment and Related Surveys	6	Framework		01/11/19	01/11/23
Services	20/01/20	Scopus Engineering Ltd	FW0060	Mensuration, Establishment and Related Surveys	6	Framework		01/11/19	01/11/23
Services	20/01/20	Absolute Forestry	FW0060	Mensuration, Establishment and Related Surveys	7	Framework	£116,000	01/11/19	01/11/23
Services	20/01/20	Forestry Contractors Scotland	FW0060	Mensuration, Establishment and Related Surveys	7	Framework		01/11/19	01/11/23
Services	20/01/20	Sam Mackenzie	FW0060	Mensuration, Establishment and Related Surveys	7	Framework		01/11/19	01/11/23
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	7	Framework		01/11/19	01/11/23
Services	20/01/20	Absolute Forestry	FW0060	Mensuration, Establishment and Related Surveys	8	Framework	£84,000	01/11/19	01/11/23
Services	20/01/20	Weir Forestry	FW0060	Mensuration, Establishment and Related Surveys	8	Framework		01/11/19	01/11/23
Services	20/01/20	Forestry Contractors Scotland	FW0060	Mensuration, Establishment and Related Surveys	8	Framework		01/11/19	01/11/23
Services	20/01/20	Barle Valley Forestry Ltd	FW0060	Mensuration, Establishment and Related Surveys	8	Framework		01/11/19	01/11/23
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	8	Framework		01/11/19	01/11/23
Services	20/01/20	Sam Mackenzie	FW0060	Mensuration, Establishment and Related Surveys	8	Framework		01/11/19	01/11/23

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	20/01/20	Absolute Forestry	FW0060	Mensuration, Establishment and Related Surveys	9	Framework	£132,000	01/11/19	01/11/23
Services	20/01/20	Weir Forestry	FW0060	Mensuration, Establishment and Related Surveys	9	Framework		01/11/19	01/11/23
Services	20/01/20	Hill & Woodland Services	FW0060	Mensuration, Establishment and Related Surveys	9	Framework		01/11/19	01/11/23
Services	20/01/20	Forestry Contractors Scotland	FW0060	Mensuration, Establishment and Related Surveys	9	Framework		01/11/19	01/11/23
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	9	Framework		01/11/19	01/11/23
Services	20/01/20	Sam Mackenzie	FW0060	Mensuration, Establishment and Related Surveys	9	Framework		01/11/19	01/11/23
Services	20/01/20	Absolute Forestry	FW0060	Mensuration, Establishment and Related Surveys	10	Framework	£60,000	01/11/19	01/11/23
Services	20/01/20	Weir Forestry	FW0060	Mensuration, Establishment and Related Surveys	10	Framework		01/11/19	01/11/23
Services	20/01/20	Forestry Contractors Scotland	FW0060	Mensuration, Establishment and Related Surveys	10	Framework		01/11/19	01/11/23
Services	20/01/20	Barle Valley Forestry Ltd	FW0060	Mensuration, Establishment and Related Surveys	10	Framework		01/11/19	01/11/23
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	10	Framework		01/11/19	01/11/23
Services	20/01/20	JDM Woodland Management Ltd	FW0060	Mensuration, Establishment and Related Surveys	10	Framework		01/11/19	01/11/23
Services	20/01/20	Weir Forestry	FW0060	Mensuration, Establishment and Related Surveys	11	Framework	£258,000	01/11/19	01/11/23
Services	20/01/20	Hill & Woodland Services	FW0060	Mensuration, Establishment and Related Surveys	11	Framework		01/11/19	01/11/23
Services	20/01/20	Barle Valley Forestry Ltd	FW0060	Mensuration, Establishment and Related Surveys	11	Framework		01/11/19	01/11/23
Services	20/01/20	Forestry Contractors Scotland	FW0060	Mensuration, Establishment and Related Surveys	11	Framework		01/11/19	01/11/23
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	11	Framework		01/11/19	01/11/23

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	20/01/20	Sam Mackenzie	FW0060	Mensuration, Establishment and Related Surveys	12	Framework	£80,000	01/11/19	01/11/23
Services	20/01/20	Forestry Contractors Scotland	FW0060	Mensuration, Establishment and Related Surveys	12	Framework		01/11/19	01/11/23
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	12	Framework		01/11/19	01/11/23
Services	20/01/20	Sam Mackenzie	FW0060	Mensuration, Establishment and Related Surveys	13	Framework	£44,000	01/11/19	01/11/23
Services	20/01/20	Forestry Contractors Scotland	FW0060	Mensuration, Establishment and Related Surveys	13	Framework		01/11/19	01/11/23
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	13	Framework		01/11/19	01/11/23
Services	20/01/20	Weir Forestry	FW0060	Mensuration, Establishment and Related Surveys	13	Framework		01/11/19	01/11/23
Services	20/01/20	JDM Woodland Management Ltd	FW0060	Mensuration, Establishment and Related Surveys	13	Framework	£100,000	01/11/19	01/11/23
Services	20/01/20	Forestry Contractors Scotland	FW0060	Mensuration, Establishment and Related Surveys	14	Framework		01/11/19	01/11/23
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	14	Framework		01/11/19	01/11/23
Services	20/01/20	Weir Forestry	FW0060	Mensuration, Establishment and Related Surveys	14	Framework		01/11/19	01/11/23
Services	20/01/20	Forestry Contractors Scotland	FW0060	Mensuration, Establishment and Related Surveys	15	Framework	£40,000	01/11/19	01/11/23
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	15	Framework		01/11/19	01/11/23
Services	20/01/20	Weir Forestry	FW0060	Mensuration, Establishment and Related Surveys	15	Framework		01/11/19	01/11/23
Services	20/01/20	JDM Woodland Management Ltd	FW0060	Mensuration, Establishment and Related Surveys	15	Framework		01/11/19	01/11/23

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	20/01/20	Forestry Contractors Scotland	FW0060	Mensuration, Establishment and Related Surveys	16	Framework	£36,000	01/11/19	01/11/23
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	16	Framework		01/11/19	01/11/23
Services	20/01/20	Weir Forestry	FW0060	Mensuration, Establishment and Related Surveys	16	Framework		01/11/19	01/11/23
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	17	Framework	£40,000	01/11/19	01/11/23
Services	20/01/20	Sam Mackenzie	FW0060	Mensuration, Establishment and Related Surveys	17	Framework		01/11/19	01/11/23
Services	20/01/20	Absolute Forestry	FW0060	Mensuration, Establishment and Related Surveys	17	Framework		01/11/19	01/11/23
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	18	Framework	£40,000	01/11/19	01/11/23
Services	20/01/20	Sam Mackenzie	FW0060	Mensuration, Establishment and Related Surveys	18	Framework		01/11/19	01/11/23
Services	20/01/20	Weir Forestry	FW0060	Mensuration, Establishment and Related Surveys	18	Framework		01/11/19	01/11/23
Services	20/01/20	Absolute Forestry	FW0060	Mensuration, Establishment and Related Surveys	18	Framework		01/11/19	01/11/23
Services	20/01/20	JDM Woodland Management Ltd	FW0060	Mensuration, Establishment and Related Surveys	18	Framework		01/11/19	01/11/23
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	19	Framework	£40,000	01/11/19	01/11/23
Services	20/01/20	Weir Forestry	FW0060	Mensuration, Establishment and Related Surveys	19	Framework		01/11/19	01/11/23
Services	20/01/20	Absolute Forestry	FW0060	Mensuration, Establishment and Related Surveys	19	Framework		01/11/19	01/11/23

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	20	Framework	£40,000	01/11/19	01/11/23
Services	20/01/20	Weir Forestry	FW0060	Mensuration, Establishment and Related Surveys	20	Framework		01/11/19	01/11/23
Services	20/01/20	Absolute Forestry	FW0060	Mensuration, Establishment and Related Surveys	20	Framework		01/11/19	01/11/23
Services	20/01/20	JDM Woodland Management Ltd	FW0060	Mensuration, Establishment and Related Surveys	20	Framework		01/11/19	01/11/23
Services	20/01/20	Esk Valley Environmental Ltd	FW0060	Mensuration, Establishment and Related Surveys	21	Framework	£40,000	01/11/19	01/11/23
Services	20/01/20	Weir Forestry	FW0060	Mensuration, Establishment and Related Surveys	21	Framework		01/11/19	01/11/23
Services	20/01/20	David Mackay Forestry	FW0060	Mensuration, Establishment and Related Surveys	22	Framework	£92,000	01/11/19	01/11/23
Services	20/01/20	Weir Forestry	FW0060	Mensuration, Establishment and Related Surveys	22	Framework		01/11/19	01/11/23
Services	20/01/20	McConnachie Land & Forestry Services Ltd	FW0060	Mensuration, Establishment and Related Surveys	23	Framework	£92,000	01/11/19	01/11/23
Services	20/01/20	Weir Forestry	FW0060	Mensuration, Establishment and Related Surveys	23	Framework		01/11/19	01/11/23
Services	20/01/20	JDM Woodland Management Ltd	FW0060	Mensuration, Establishment and Related Surveys	23	Framework		01/11/19	01/11/23
Services	20/01/20	Hill & Woodland Services	FW0060	Mensuration, Establishment and Related Surveys	24	Framework	£72,000	01/11/19	01/11/23
Services	20/01/20	Weir Forestry	FW0060	Mensuration, Establishment and Related Surveys	24	Framework		01/11/19	01/11/23
Services	20/01/20	Forestry Contractors Scotland	FW0060	Mensuration, Establishment and Related Surveys	24	Framework		01/11/19	01/11/23
Services	20/01/20	Weir Forestry	FW0060	Mensuration, Establishment and Related Surveys	25	Framework	£72,000	01/11/19	01/11/23
Services	20/01/20	Forestry Contractors Scotland	FW0060	Mensuration, Establishment and Related Surveys	25	Framework		01/11/19	01/11/23
Services	20/01/20	JDM Woodland Management Ltd	FW0060	Mensuration, Establishment and Related Surveys	25	Framework		01/11/19	01/11/23

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	20/01/20	Hill & Woodland Services	FW0060	Mensuration, Establishment and Related Surveys	26	Framework	£72,000	01/11/19	01/11/23
Services	20/01/20	Weir Forestry	FW0060	Mensuration, Establishment and Related Surveys	26	Framework		01/11/19	01/11/23
Services	20/01/20	Strath Caulaidh Ltd	FW0060	Mensuration, Establishment and Related Surveys	27	Framework	£640,000	01/11/19	01/11/23
Services	20/01/20	Taylor Wildlife	FW0060	Mensuration, Establishment and Related Surveys	27	Framework		01/11/19	01/11/23
Services	20/01/20	Haycock & Jay Associates Ltd	FW0060	Mensuration, Establishment and Related Surveys	27	Framework		01/11/19	01/11/23
Services	20/01/20	Strath Caulaidh Ltd	FW0060	Mensuration, Establishment and Related Surveys	28	Framework	£400,000	01/11/19	01/11/23
Services	20/01/20	Taylor Wildlife	FW0060	Mensuration, Establishment and Related Surveys	28	Framework		01/11/19	01/11/23
Supplies	28/01/20	Christies - Elite Nurseries Ltd	803_0200	Purchase of Plants	N/A	NCA	£130,000	14/11/19	31/03/21
Supplies	28/01/20	Alba Trees plc	C0177	Purchase of Plants	N/A	NCA	£147,500	01/01/20	31/03/20
Supplies	03/02/20	Fuchs Lubricants (UK) plc	ESPO FW 106 - Lubricating Oils, Greases & Antifreeze C0164	Supply of Oils & Lubricants	N/A	Collaborative Framework Call Offs	£168,000	01/02/20	31/01/23
Supplies	07/02/20	Matiere SAS	620_0079	Supply of Matiere Panel Bridge	N/A	Framework Call Off - Direct Award	£250,000	15/01/20	31/03/20
Services	07/02/20	James Hutton Institute	620_0083	Soils Survey of Peatlands in Galloway - Glentroll	10	Framework Call Off - Direct Award	£51,021	10/01/20	05/04/20
Services	07/02/20	Galloway Forest Conservation	710_0478	Beat Up Planting	4	Framework Call Off - Direct Award	£99,232	22/10/19	31/05/20
Services	07/02/20	Galloway Forest Conservation	710_0487	Beat Up Planting	3	Framework Call Off - Direct Award	£111,460	24/10/19	31/05/20
Services	07/02/20	Galloway Forest Conservation	710_0498	Beat Up Planting	2	Framework Call Off - Direct Award	£64,793	11/10/19	31/05/20

Contract Type	Date of Award in PCS	Name of Supplier	Contract/Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	07/02/20	Galloway Forest Conservation	710_0501	Beat Up Planting	2	Framework Call Off - Direct Award	£112,585	01/11/19	31/05/20
Services	14/02/20	John Walker	704_0391	Conifer Respacing and Clearance Operations	1	Framework Call Off-Mini-Comp	£24,894	10/02/20	28/02/21
Services	14/02/20	DMFCA Ltd	704_0391	Conifer Respacing and Clearance Operations	2	Framework Call Off-Mini-Comp	£32,362	10/02/20	28/02/21
Services	21/02/20	Graeme Young	516_0284	Deer Control - West Sutherland (meall gorm, culnakirk, drumnadrochit, inverness-shire)	1	Framework Call Off-Mini-Comp	£86,240	01/02/20	31/01/21
Services	21/02/20	Highland Deer & Habitat Solutions Ltd	516_0289	Deer Management - Strathglass	1	Framework Call Off-Mini-Comp	£77,000	25/01/20	24/01/21
Services	21/02/20	James L Scobie Deer Management Ltd	516_0293	Deer Management - South Loch Ness	1	Framework Call Off-Mini-Comp	£103,950	25/01/20	24/01/21
Services	21/02/20	James L Scobie Deer Management Ltd	516_0295	Deer Management - Meall Mor, Farr and A9 Corridor	1	Framework Call Off-Mini-Comp	£56,700	25/01/20	25/01/21
Supplies	02/03/20	Ilasco Ltd	C0127	Work Wear for Forestry and Land Scotland	N/A	Contract	£1,043,459	04/02/20	03/02/25
Services	13/03/20	Eric Boyd Forestry Ltd	701_0624	Whistlefield 08200 PR Felling and Burning	12	Framework Call Off-Mini-Comp	£55,930	23/03/20	31/05/20
Services	03/04/20	Mott MacDonald	504_0187	Slope Stability Survey	N/A	Framework Call Off - Direct Award	£65,244	01/07/19	30/03/20
Services	03/04/20	Coille Haulage Ltd	504_0203	Timber Haulage	N/A	Framework Call Off - Direct Award	£220,000	19/08/19	18/08/20
Services	03/04/20	Duncan Wemyss Ltd	516_0328	Meall an Lochan - Benmore - Ground Smooth	N/A	Framework Call Off - Direct Award	£78,900	10/03/20	31/03/20
Services	03/04/20	Duncan Wemyss Ltd	517_0669	Peatland Restoration at Kyle Farm	N/A	Framework Call Off - Direct Award	£59,531	06/11/19	28/02/20
Services	03/04/20	A & F Grant	519_0343	Timber Haulage - zones 1, 2 & 3 - Year 2	N/A	Framework Call Off - Direct Award	£117,500	01/01/20	31/12/20
Services	03/04/20	Laurent Bienfait Woodland Services Ltd	701_0461	Rhododendron	N/A	Framework Call Off - Direct Award	£275,000	20/06/19	31/03/21
Services	03/04/20	Coille Haulage Ltd	701_0524	Timber Haulage	N/A	Framework Call Off - Direct Award	£239,500	19/08/19	18/08/20

Contract Type	Date of Award in PCS	Name of Supplier	Contract/ Framework Number	Subject Matter	Lot Number	Type	Estimated Value	Start Date	End Date
Services	03/04/20	Geo-Rope Ltd	701_0640	Rest and Be Thankful Geotechnical Works	N/A	Framework Call Off - Direct Award	£600,000	01/03/20	28/02/21
Services	03/04/20	Mott MacDonald	701_0641	Emergency landslip consultancy works	N/A	Framework Call Off - Direct Award	£60,000	03/03/20	03/07/20
Services	03/04/20	Michael Ramage	710_0510	Beat Up Planting	N/A	Framework Call Off - Direct Award	£113,550	14/01/20	30/05/20
Services	04/06/20	Douglas Timber Harvesting	517_0693 (C0191)	Harvesting and Extraction	N/A	NCA	£170,000	01/11/19	01/04/20
Services	04/06/20	Speyside Harvesting Ltd	517_0750 (C0192)	Harvesting and Extraction	N/A	NCA	£90,000	01/11/19	01/04/20
Services	04/06/20	Metric Group Ltd	C0110	Car Park Machine - Maintenance ONLY (NCA)	N/A	NCA	£73,768	01/07/19	30/06/21
Services	04/06/20	Advanced Business Solutions	C0184	eFinancials software licence renewal	N/A	NCA	£193,000	01/03/20	28/02/23
Supplies	04/06/20	Country Business	C0187	Supply of Christmas Trees for 2019 only	N/A	NCA	£104,167	01/11/19	01/12/19
Services	NA	Cawdor Forestry Ltd	FW0049	Woodland Establishment DPS	1	DPS	£9,000,000	14/10/19	13/10/24
Services	NA	DMFCA Ltd	FW0049	Woodland Establishment DPS	1	DPS		14/10/19	13/10/24
Services	NA	JDM Woodland Management Ltd	FW0049	Woodland Establishment DPS	1	DPS		14/10/19	13/10/24
Services	NA	Scottish Woodlands Ltd	FW0049	Woodland Establishment DPS	1	DPS		14/10/19	13/10/24
Services	NA	Tilhill Forestry Ltd	FW0049	Woodland Establishment DPS	1	DPS		14/10/19	13/10/24
Services	NA	Highfield Forestry Ltd	FW0049	Woodland Establishment DPS	1	DPS		14/10/19	13/10/24
Services	NA	Cawdor Forestry Ltd	FW0049	Woodland Establishment DPS	2	DPS		£3,500,000	14/10/19
Services	NA	DMFCA Ltd	FW0049	Woodland Establishment DPS	2	DPS	14/10/19		13/10/24
Services	NA	Michael Ramage Forestry Ltd	FW0049	Woodland Establishment DPS	2	DPS	14/10/19		13/10/24
Services	NA	Scottish Woodlands Ltd	FW0049	Woodland Establishment DPS	2	DPS	14/10/19		13/10/24
Services	NA	Terras Forestry	FW0049	Woodland Establishment DPS	2	DPS	14/10/19		13/10/24
Services	NA	Tilhill Forestry Ltd	FW0049	Woodland Establishment DPS	2	DPS	14/10/19		13/10/24
Services	NA	Tilhill Forestry Ltd	FW0049	Woodland Establishment DPS	2	DPS	14/10/19		13/10/24

Annex 2: Non-Competitive Actions (NCAs)

C0187 Supply of Christmas Trees	£104,168	Country Business
<p>The sale of Christmas Trees promotes the activities of Forestry & Land Scotland to over 20,000 visitors in the Region, due to resource and competing priorities the existing contract expired and the new contract for these Christmas Trees was not procured. A review of the benefits of selling Christmas Trees is planned and will inform the decision on whether future contracts will be required and added to the Procurement Pipeline to ensure resources are allocated.</p>		
C0191 Harvesting and Extraction	£170,000	Douglas Timber Harvesting
C0192 Harvesting and Extraction	£90,000	Speyside Harvesting Ltd
<p>These NCAs were necessary due to the insolvency of the contracted supplier and to supply our timber sales obligation to our customer. The new contracts were awarded to suppliers who had met the qualification standard having bid for other contracts under the same tender. Category and Contract Management will be monitoring the financial health of our bidders and suppliers more closely and should help identify any concerns earlier and therefore avoiding future NCAs through better planning.</p>		
803-0200 FLS Plant Purchases	£130,000	Christie-Elite Nurseries Ltd
C0177 FLS Plant Purchases	£147,500	Alba Trees Plc
<p>An opportunity to purchase plants from these suppliers became available at short notice, this stock helped mitigate the shortfall that exists due to high demand for plants in the market and therefore enabled FLS restocking, avoiding prepared ground being spoiled. A sourcing strategy, the Newton Nursery expansion and better planning would enable contracts to provide our entire plant requirement.</p>		
C0184 eFinancials software licence renewal	£193,000	Advanced Business Solutions
<p>This NCA was for the extension of a business critical contract for processing and recording of financial transactions for customers, employees and suppliers, the Aim - Information & Technology explains that a project to implement a new finance and procurement system is underway which will include a competitive tender.</p>		
701_0494 - Stone Haulage	£69,350	Eagle Recycling Ltd
<p>This contract which was above the Regulated threshold for Services was awarded having been classified incorrectly as Works. The contract had been put out to competition to six suppliers through the Public Contracts Scotland Quick Quote but should have been treated as a Regulated tender. Improved training and our business partners will aim to eliminate reoccurrences.</p>		

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