Forestry and Land Scotland
Coilltearachd agus Fearann Alba

Annual Procurement Report

2025-2026

Table of Contents

Introduction 3
1. Procurement Activity and Expenditure in 2025/26 4
2. Performance and Compliance 5
3. Community Benefits Summary 10
4. Supported Businesses Summary 11
5. Future Regulated Procurements Summary 11
6. Benefits 12
7. Annual Procurement Report Ownership and Contact Details 13
Annex 1: Actions and target progress 14
Annex 2: Regulated Procurements Completed 17
Annex 3: Future Regulated Procurements 19

Introduction

Forestry and Land Scotland is the largest land manager in Scotland, responsible for: managing Scotland's national forests and land in a way that supports and enables economically sustainable forestry; conserves and enhances the environment; and delivers benefits for people and nature.

Our mission is:
"looking after Scotland's forests and land, for the benefit of all, now and for the future"
Our vision is:
"forests and land that Scotland can be proud of"

These forest, woodland and land assets, as well as being central to tackling the climate and nature emergencies, are supporting green jobs, businesses and livelihoods in our rural communities, and provide outdoor green spaces for communities and visitors to enjoy and benefit from.
In order to deliver its responsibilities, Forestry and Land Scotland (FLS) needs a wide variety of contracts for activities ranging from large-scale planting and timber felling to roads maintenance, and a range of contracts that support our workforce and infrastructure, such as software, fleet and training services.
This report reflects on our procurement activity during the financial year 01 April 2025 to 31 March 2026. It provides an overview of contracts awarded, expenditure, compliance with our policies and progress against the commitments set out in the FLS Procurement Strategy 2024-26. It is produced in line with our statutory obligations under the Procurement Reform (Scotland) Act 2014.
Forestry and Land Scotland's public reporting obligations under the Procurement Reform (Scotland) Act 2014 are included in this report and detail the scope of Regulated procurement activity in accordance with the Strategy, set out as follows:

- A summary of Regulated procurements that have been completed during the reporting period,
- A review of whether those procurements complied with the FLS Procurement Strategy 2024-2026, including the extent to which any Regulated tenders did not comply, and a statement detailing how FLS will ensure that future Regulated tenders will comply,
- A summary of any Community Benefit requirements imposed as part of a Regulated tender that were fulfilled during the reporting period,
- A summary of any steps taken to facilitate the involvement of Supported Businesses in Regulated tenders during the reporting period, and,
- A summary of Regulated tenders expected to commence in the next two financial years.

Our procurement activity supports FLS's contribution to the Scottish Government's National Outcomes, set out within Scotland's National Performance Framework. Although procurement is inherent in the delivery of all of our Corporate Outcomes[1], this report sits under FLS Corporate Outcome: A High Performing Organisation.

[1] Full details of our Corporate Outcomes can be found in our Corporate Plan.

1. Procurement Activity and Expenditure in 2025/26

1.1 Summary of Regulated Procurement Activity:

A Regulated procurement is defined by the Procurement Reform (Scotland) Act 2014 as either any public contract for goods or services of £50,000 (excl VAT) or greater, or any public works contract of £2,000,000 (excl VAT) or greater.
For the purpose of this report, a Regulated procurement is complete when the Contract Award Notice is published on the Public Contracts Scotland (PCS) website. A register of our current and expired contracts is publicly available on PCS.

£160m Total Estimated Value of Contracts

44* Regulated Procurements conducted

*Twelve of these contracts were awarded from existing FLS Framework Agreements

See Annex 2 for summary details of the above contracts awarded.

1.3 Expenditure

The total Forestry and Land Scotland spend on goods, services and works for the year was approximately £110 million.

over 68% spend with SMEs

Over the reporting period, over 68% of our contract spend was paid to Small/Medium Enterprises. This does not include payments to SME subcontractors.

2. Performance and Compliance

Regulated procurement in FLS is undertaken within a legal and procedural framework which ensures that each procurement is compliant and aligns with our Procurement Strategy. This framework is set out through:

- Procurement legislation,
- the Scottish Government's Public Finance Manual,
- the Scottish Government's Procurement Journey (adopted by FLS),
- our own Delegated Limits of Authority Policy,
- our Procurement Compliance and Policy Statements, along with
- our internal procurement policies and processes for Regulated procurement activity.

This section sets out delivery against the strategic aims of the FLS Procurement Strategy, progress in relation to the Procurement Strategy performance indicators and compliance of procurements with that strategy.
To view our approach to ensuring compliance with our Regulated Procurement activity, please review our compliance statement on our website Procurement Compliance and Policy Statements.

2.1 Delivery Against Procurement Strategy Aims

In order to deliver against our aims and objectives we are delivering a Procurement and Contract Management Improvement project. This is designed to ensure that we fully deliver the Procurement Strategy aims and objectives in conjunction with stakeholder engagement, input and feedback.

Workstream 1: Procurement Planning

- Co-design and pilot a streamlined User Intelligence Group (UIG) and tender strategy process.
- Develop all category strategies through cross-functional teams, internal needs assessments, and market analysis.
- Align procurement planning with operational needs and reduce time to market for tenders.

Workstream 2: Supplier Engagement

- Simplify tender documentation and improve accessibility for micro and SME suppliers.
- Pilot supplier-friendly procurement routes such as Dynamic Purchasing Systems (DPS) and regional frameworks.
- Scope and assess supplier development opportunities in priority areas like planting, harvesting, and civil engineering.
- Deliver supplier support materials and engagement events to improve market readiness and perception of FLS.

Workstream 3: Contract Delivery

- Clarify roles between site-level oversight and formal contract management.
- Revise SOPs and develop practical toolkits for staff involved in contract delivery.
- Deliver tailored training and mentoring focused on contract literacy and interpersonal skills.
- Pilot peer support mechanisms and track escalation incidents to improve local issue resolution.

Workstream 4: Communicating with Impact

- Deliver customer-focused communication training and monthly CPD sessions for procurement staff.
- Map user journeys and redesign procurement templates and messaging tools.
- Pilot revised communication materials and establish feedback loops to continuously improve clarity and relevance.

These objectives complement the action leads and targets within Annex 1 and we have provided an update on progress against each of them, and therefore on progress against key Procurement Strategy actions, all of which are embedded within the Project workstreams and form part of the implementation of a new Finance and Purchasing system called Aspen.

We have delivered against the five aims of our Procurement Strategy as follows:

Aim 1 – Business Outcomes – Our procurement activities are aligned to corporate objectives and priorities with clear and relevant Key Performance Indicators (KPIs). They are planned, organised and executed timeously to deliver value for money. Sustainability is embedded and innovation is embraced

- Our procurement pipeline continues to reflect FLS's category management structure, based on spend segmentation. This year we awarded a number of contracts to support core land management activities such as Planting and Civil Engineering. We have published six new category strategies and continue to create more of these to ensure the strategic direction of categories of significant spend are aligned with the Corporate Plan and wider organisational priorities.
- Within the relevant tenders, we included criteria related to sustainability, including climate change mitigation measures, climate change adaptation measures and promoting biodiversity.
- We are reporting against KPIs and balanced scorecard

Aim 2 – Relationships & Culture – Our procurement relationships across FLS functions and with the supply chain and stakeholders are respectful, collaborative, mutually beneficial and support FLS' long-term business sustainability

- We have built up strong working relationships and are developing an internal and external communications plan. Category strategy work continues with engagement from key stakeholders internally and externally.
- We continued to use collaborative frameworks created by other organisations, including Scottish Procurement and Scotland Excel, by awarding call-off contracts from these sources, where this was an appropriate route to market.
- We continued to contribute to the central "cluster" groups, sharing best practice with other Scottish Government departments, agencies and NDPBs as well as attending Heads of Procurement events.
- We attended the National and regional Meet The Buyer events.

Aim 3 – Governance & Process – We have an effective and resilient operating model where delegations and risks are managed at the correct level. Our processes and tools are efficient and deliver operational excellence.

- We have an internal 'Procurement Board' consisting of four directors and the Head of Procurement who take key decisions related to Procurement and Contract Management activities and outputs. We have had four meetings in 2025/6.
- We have continued to embed Delegated Purchasing Officers into the business, who are responsible for all Non-Regulated procurement activity
- We have supported implementation of a new P2P system across the business
- We continued to review our documents and processes with a view to streamlining documents and approaches to the awarding of contracts internally and reducing the burden on suppliers bidding for our contracts and sought feedback from bidders on this topic.

Aim 4 – Professional & Technical – Procurement and commercial skills and capabilities are understood and linked to job profiles. Effective training and development is available. Everyone involved in the cycle is confident and competent for their part.

- We have continued to deliver face-to-face contract management training
- The Procurement Team participated in continuous professional development (CPD) training and activities to increase knowledge and skills in topics including customer experience training and leadership courses.
- A number of the Procurement Team commenced or continued their professional CIPS qualifications at level 4 and 5, achieving MCIPS and contributing further to the professionalism of our procurement function.

Aim 5 – Information & Technology – Use of technology is optimised to enable effective tendering, contracting, purchasing and payment. Systems facilitate data capture, monitoring and reporting. Delegations are automated and value is captured and measured

- Significant work was undertaken to understand the new FLS finance system, and map our current data to it, and to understand what our future business processes will look like.
- We continued to explore how we could make better use of technology to streamline our data gathering and reporting needs, improving efficiency, by using new Office 365 functionality such as MS Forms and Lists, and considering how AI can remove manual elements of some of our work.

2.2 FLS Procurement Performance Indicators

Progress has been made against the FLS Procurement Strategy Performance Indicators during the reporting period. These figures exclude Regulated contracts awarded using FLS Framework agreements, and for which the call off process does not involve some of requirements below.

Performance Indicator	Target	RAG Status	Commentary
Cash and Non-cash savings	3% of the total annual third party spend delivered as cash / non-cash savings per annum		We achieved savings of 5.97% which equates to circa £6.5 million cash/non cash savings.
Percentage of Regulated Procedures developed on time, where time taken to develop and approve the strategy and tender pack was < 3 months	90% delivered on time		78% which has improved since last year (movement from 73% in 24/25). This is a continued focus for the team.
Percentage of Regulated Procedures delivered on time, where time taken to get from tender advert to contract award was < 5 months	90% delivered on time		93% delivered on time. This is an improvement from 89.2% in 2024/5.
Percentage of Regulated tender exercises that incorporated verbal or face-to-face, pre-market engagement	90%		91% - we are comfortable this is a priority area and where we don't conduct pre-market engagement we don't feel it would add value or is required.
Percentage of Key (Tier 1) Regulated Contracts that delivered to specification during the financial year	95%		88.9% this has fallen slightly from 92% last year but we are using a metric to determine if suppliers have red KPI scores and this demonstrates continued contract management of key contracts is taking place.
Number of contract lots not awarded following a competitive tender	2 Lots not awarded across all Regulated competitions in the year		3 lots were unawarded in 25/26 – this is an improvement from the 6 we had in 24/25.

Supplier satisfaction in relation to ease of doing business with FLS	Measurement criteria and benchmark established by end of Q2 in Financial year 24/25, with 10% improvement in scores in each year thereafter		Average score for FY 25/26 = 3.2 Benchmark was 2 (set Q2 24-25) and KPI with a 10% increase in satisfaction each year thereafter

2.3 Compliance

Section 17 of the Procurement Reform (Scotland) Act 2014 makes it mandatory for regulated procurements to be carried out in accordance with the organisation's procurement strategy. Section 18(2) states that a review must detail "the extent to which any regulated procurements did not comply, and a statement detailing how the organisation will ensure that future regulated procurements do comply".
We have met all requirements identified within Appendix 1 of our Procurement Strategy 2024-2026, with exceptions reported below.
In the reporting period, three Regulated Contracts were awarded directly to contractors due to requirements for urgency in one case and following the Regulations in the second case. The lessons learned from these was to monitor and review future requirements. The helicopter availability is an area being considered across the public sector in response to recent wildfires and FLS will remain involved in those discussions.

- NCA to Flexi-lift – this was a contract awarded to provide helicopter response to a wildfire in South region. The Framework providers were unable to provide helicopter support and Flexi-lift were able to respond to the emergency.
- NCA for John Deere to provide maintenance on the John Deere fleet we already own – this was awarded following a Negotiated without prior publication tender process – reasons can be found through the Contract Award Notice View Notice - Public Contracts Scotland.
- NCA for BCMS – ISMS.online to a company called Allianist Limited. ISMS.online is the accredited (ISO 27001-certified) and supported cloud-based platform used to store and manage critical and sensitive information relating to ISO 27001 compliance, cybersecurity, business continuity, and security incident management.

3. Community Benefits Summary

3.1 Community Benefits secured in procurements conducted in the reporting period

We have actively started to reduce Lot sizes of contracts in order to allow more access to our contracts for small companies. This approach has seen an increase in the volume of bids received across multiple spend categories including civil engineering and planting.

The following community benefits were delivered by FLS suppliers in the reporting period:

Activity	Number delivered FY25-26
Jobs filled by priority groups	4

4. Supported Businesses Summary

A supported business's primary aim is the social and professional integration of disabled or disadvantaged persons. At least 30 per cent of the employees of those businesses should be disabled or disadvantaged.

Every Regulated tender strategy considered how we might encourage Supported Businesses to bid. We encourage consideration of Supported Businesses as part of our tender processes to allow us to consider ring-fencing contracts for Supported Businesses.

Our spend with Supported Businesses during financial year 25/26 is highlighted below:

Supported Business	About	Mechanism	Net Spend FY25-26
Scotland's Bravest Manufacturing Co.	We awarded a four year contract for Worksite Statutory Safety & Temporary Site Signs with a value of £253000	Scottish Government DPS for supported businesses	£26,148
Keela	This is a contract for corporate clothing.	Keela was contracted by FLS following an open tender, however, the supplier is now classified as a Supported Business and is listed as such on the Scottish Government's DPS for supported businesses	£98,256

5. Future Regulated Procurements Summary

FLS intends to progress the regulated procurements detailed in Annex 3 over the following two financial years. Our Pipeline is subject to change from time to time to meet operational requirements.

Future regulated procurements have been identified via the following means:

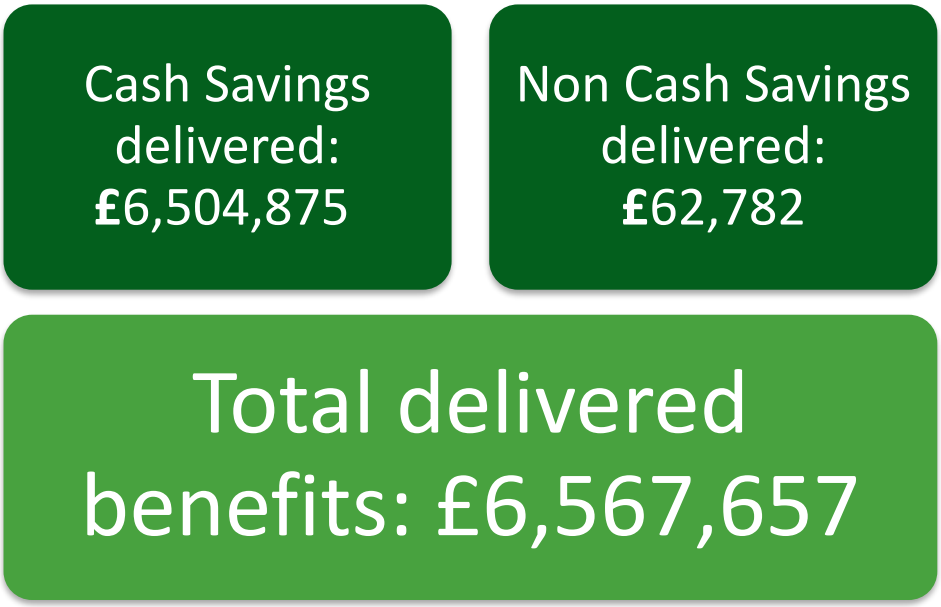
- Current contracts on the FLS contract register that will expire and need to be extended or re-tendered over the next two years.
- New procurements identified via pipeline work plans with departments.

A number of the planned procurements may be conducted by utilising collaborative framework arrangements, in such cases the relevant collaborative framework procedures shall be followed.

6. Benefits

Benefits have been calculated in accordance with the Scottish Government Procurement Benefits Reporting Guidance. This seeks to record and report cash and non-cash benefits in a consistent manner across the public sector.

- **Cash** – the benefit generally relates to reduced cost to FLS as a result of the tender process and can, for example, enable additional work to be purchased, or budgets to be reduced
- **Non-cash** – benefits may be measured in cash terms, but do not free up financial resource within the organisation – e.g. the delivery of Community Benefits



FLS Year on year analysis of reported savings:

Type of savings	2025/2026	2024/2025	2023/2024
Cash savings	£6,504,875	£3,969,957	£1,988,992
Non-cash savings	£62,782	£107,744	£729,271
Total savings figure	£6,567,657	£4, 077,701	£2,718,263

7. Annual Procurement Report Ownership and Contact Details

The Head of Procurement is responsible for establishing the strategic framework and direction of procurement at Forestry and Land Scotland.

Ian Considine
Head of Procurement
Forestry and Land Scotland
Great Glen House
Leachkin Road
Inverness
IV3 8NW

E-mail: procurement@forestryandland.gov.scot

Annex 1: Actions and target progress

Action	Lead	Target for Completion (Quarter and Financial Year)	Commentary
1. Progress a phased, prioritised programme approach to category strategy development and implementation	Procurement Category Teams Procurement Governance Working Group to establish governance	Q4 FY 25/26	We have completed the Civils Category Strategy, Harvesting, Buildings, Digital, fleet, surveys and aim to have ground preparation, planting, professional services, nurseries and haulage done by March 2027.
2. Undertake pro-active engagement with our staff and stakeholders to develop our category strategies	Procurement Category Teams Procurement Governance Working Group to establish governance	Q4 FY 25/26	This has begun for the Category Strategies, we have delivered 6 to date with the rest scheduled.
3. Ensure business planning is in place and a business case is established before commencing a tender so that there are clear collective outcomes and objectives set out which are informed by lessons Learnt.	Procurement Policy Approval Committee to establish process	Q2 FY 24/25	We have created a 'Procurement Request Form' for non-regulated procurements and call-offs. A Pipeline Request form is used to secure a pipeline slot for future regulated procurement activity.
4. Through using market/contractor research and tailoring specifications to deliver FLS's priority outcomes, we will set out the lot sizes, contract periods and quantities which will deliver sustainable financial outcomes and business resilience.	Business Case owners and User Intelligence Groups for Regulated Tenders	Q2 FY 24/25 and ongoing	On-going through engagement/refinement of process and approach to UIG creation and contract document delivery. This is done for every new Regulated contract/framework requirement.
5. Set tendering &	Procurement	Q4 FY 25/26	These outcomes will be identified

contract management plans and targets for each category, including those related to climate change mitigation measures, climate change adaptation measures, and promoting biodiversity, where appropriate, linked to corporate outcomes	Category Teams		through the Category Strategies as they are developed, implemented and communicated internally.
6. Monitor the effectiveness of tenders and contracts against the KPIs and share these with senior leaders so that performance actions can be taken if necessary. Review and improve tracking of all contract performance including: spend, deliverables, risks, opportunities, benefits, and savings	Procurement Team and Contract Managers Procurement Policy Approval Committee to establish process	Q3 FY 24/25 and ongoing	The Procurement board has met 4 times in 25/26 and among other agenda items has approved category strategies, reviewed performance and approved strategy updates.
7. Create and implement a communications plan that improves procurement communication to dispel myths amongst stakeholders and suppliers and improves understanding and best use of procurement legislation and government policy	Communications Theme Working Group	Q2 FY 24/25 and ongoing	This work in on-going – we have created updated internal guidance page for staff and are working through our approach to communicating with impact with our staff and stakeholders.
8. Improve collaboration between Directorates in order that procurement can be an effective business enabler in delivering commercially advantageous contracts	Procurement & Land Management Leadership Teams	Q2 FY 24/25	This has been on-going and has seen good, positive working relationships being built across the business, in particular with Land Management colleagues through engagement, attendance at Leadership team meetings and regional visits across Scotland.

9. In collaboration with Directorate Leadership Teams, establish a plan of supplier development activities, targeting areas of the supply chain that present the biggest risks to achievement of corporate outcomes and preparing robust business strategies, plans and responsibilities to develop and improve these for the long-term sustainability of the business	Communications Theme Working Group	Q3 FY 24/25	We have seen some really effective approaches to helping in this area for example we have increased our potential supply base for planting by more than 50% by adapting how we contract for that type of work. We also saw a significant increase in the volume of bids for Civil Engineering work due to breaking that down into smaller more local contracts to attract more bids and allow smaller companies to bid for work. This approach is seeing an increase in the interest and number of bids we are receiving. We will continue this work and are looking at reducing supply chain risk through category strategy work.
10. Continue to develop our business partnering model	Communications Theme Working Group	Complete	Business partners now attend local meetings and offer support and advice as needed.
13. Clarify roles and responsibilities throughout the entire procurement cycle, identifying who is responsible, accountable, supporting, consulted and informed (RASCI)	Procurement Governance Working Group	Q4 2026	We have this in place for Non Regulated processes and have a RASCI for all regulated tender processes. We have also re-defined role for contract management to ensure clarity for staff.
14. Develop and implement Standard Operating Procedures (SOPs) for the end-to-end procurement processes that are compliant, proportionate and easy to follow	Procurement Policy Approval Committee	2026	We have this for low-value activity, and we follow the procurement journey for Regulated spend. We feel we have enough guidance for Regulated processes and are now focussing on contract management support and guidance.
15. Review and update our procurement training offering for staff with Delegated Purchasing Authority and for those	Procurement Policy Team	Q1 FY 25/26	DPA training has been completed, but we are working on the review and creation of a new training offer for contract managers.

inputting to Regulated procurement tendering			
16. Supplement existing e-learning with face-to-face contextualised training on good contract management practices	Procurement Governance Working Group	2026	This is a workstream we now have a deadline of March 27 to review and implement a new approach to support contract managers across the business
17. Establish and provide key user training to users of our new Purchase to Pay system (Aspen) to support successful implementation and ongoing use	Aspen Project: Delegations Workstream	Complete	Aspen is now live and training has been completed.
18. Embed clear objectives and responsibilities for procurement and contract management activities into staff performance reporting	Procurement Policy Team	On-going	Procurement staff have these within their set objectives.
19. Implement new Purchase to Pay technology and processes to improve the efficiency of our existing manual processes – ensure processes are thoroughly tested, involving a diverse range of users in the process	Aspen Project		Complete

Annex 2: Regulated Procurements Completed

TITLE	START DATE	END DATE	Value	Supplier
Responsive Chainsaw Operations Kintyre & Knapdale - FLS-071-F-6	09/04/2026	08/04/2027	£128,352.00	JM tree works
Civil Engineering Framework	30/03/2026	30/03/2030	£86,610,000.00	View Notice - Public Contracts Scotland

The Purchase of Office Furniture	19/03/2026	19/03/2027	£79,777.00	Flexiform Business Furniture Ltd
Nether Braco Stone Supply	16/02/2026	16/10/2026	£236,250.00	Tarmac Trading Limited
The Supply and Delivery of Grounds and Plant Equipment	10/02/2026	10/05/2026	£240,070.00	Alistair Young Engineering Ltd
Worksite Statutory Safety & Temporary Site Signs	05/02/2026	05/02/2028	£253,000.00	Scotland's Bravest Manufacturing Co.
The Supply and Delivery of Ground and Plant Equipment Lot 4	04/02/2026	04/04/2026	£226,185.00	Hamilton Bros (Engineering) Ltd
Intelligent Automation Discovery Phase	01/10/2025	01/06/2026	£101,475.00	Avanade UK Limited
Buildings Maintenance	02/03/2026	02/03/2030	£7,553,000.00	**View Notice - Public Contracts Scotland**
The Supply and Delivery of Harvester and Forwarder Machinery	17/12/2025	17/05/2026	£956,500.00	Ponsse UK Ltd
FLS-2496 - The Supply and Delivery of Ground and Plant Equipment Lot 9	19/12/2025	19/03/2026	£65,400.00	Hamilton Bros (Engineering Ltd)
Reservoir Inspection Services	26/11/2025	26/11/2028	£209,526.00	Fairhurst
Aspen Oracle Fusion Managed Service	02/02/2026	02/02/2028	£312,600.00	Mastek (UK) Ltd.
WCC & PC Validation, Verification and Surveying	12/01/2026	12/01/2028	£315,000.00	Soil Association Certification
Call-Off Contract for Soil Surveys - North Region	14/10/2025	14/03/2026	£53,452.08	Andy Kennedy
Microsoft SCE Renewal Year 2	01/10/2025	01/10/2026	£315,023.00	Computacenter
Quarry Drill and Blast Works and Explosives Supply	26/09/2025	26/09/2029	£1,920,000.00	**View Notice - Public Contracts Scotland**
Recruitment of seasonal staff for Newton Nursery dispatch season 25/26	24/09/2025	24/03/2026	£197,688.40	HAYS
Fertiliser (Rock Phosphate)	28/07/2025	28/05/2029	£200,000.00	Origin UK Operations Ltd, t/a Origin Fertilisers
Car Park Cash Collection	01/10/2025	30/09/2029	£394,825.00	G4S Cash Solutions (UK) Ltd
Training Managed Services	11/09/2025	11/09/2027	£1,400,000.00	Premier Partnership
Recruitment Media Purchases	08/09/2025	08/09/2027	£90,000.00	Veritone UK
Award Notice for FLS-2116 Alliantist ISMS.online - 3 Year Renewal	10/09/2025	10/09/2028	£67,069.82	Alliantist
Provision of Temporary Project Manager Renewables and Infrastructure for One FLS Fit for the Future Programme	01/09/2025	01/09/2026	£166,860.00	ASA Recruitment Ltd
Award of DPS Call-Off Contract - Kilquhockadale and Pencloe Woodland Establishment	16/07/2025	16/07/2030	£1,132,700.73	Scottish Woodlands
Soil Survey of East Lussa Peatland Soils Fund - South Region	07/07/2025	07/04/2026	£77,737.50	The James Hutton Institute

Soil Survey of East Lussa National Soils Fund - West Region	07/07/2025	07/04/2026	£57,919.62	The James Hutton Institute
West Region Production & Attribute Surveys 25-26	30/06/2025	30/03/2026	£75,000.00	Phillips Forestry Services
Award of DPS Call-Off Contract - Ashiestiel and West Bold Woodland Establishment	07/07/2025	07/07/2031	£894,500.00	Michael Ramage Forestry
Lifting & Storage Crates Delivery	17/06/2025	17/03/2026	£134,413.50	Avatan Handling Equipment Ltd
Call Off Contract for Temporary Staff - Visitor Services Ranger	01/04/2026	01/04/2027	£93,791.00	Venesky Brown Ltd
Interim Professional Staff - Management Accountant	30/06/2025	28/02/2026	£60,772.00	Venesky Brown Ltd
Fleet Management System	02/06/2025	02/06/2029	£111,112.00	Civica UK Limited
Tree & Seed Haulage West Argyll	05/05/2025	05/02/2028	£207,755.80	Peter Mckerral & Co Ltd
Supply of Plant Protection Products	19/05/2025	19/05/2029	£1,410,000.00	View Notice - Public Contracts Scotland
Helicopter Call Out - Culbin	19/05/2025	19/06/2025	£52,013.00	PLM Dollar Group Limited t/a PDG Helicopters
Call-Off Contract for Production & Attribute Survey	07/05/2025	07/03/2026	£66,986.00	Forest Fact
Supply of a Harvester & Forwarder Servicing & Maintenance Package	07/05/2025	07/05/2030	£300,000.00	John Deere Forestry Ltd
Call-Off Contract for Tree Shelters & Stakes	01/05/2025	01/06/2025	£121,500.00	Cheviot Trees Ltd
Mechanised Ground Preparation Framework Agreement	23/05/2025	23/05/2029	£39,370,000.00	View Notice - Public Contracts Scotland
Steep Ground Harvesting (North, West and Central Regions)	01/05/2025	01/05/2030	£12,600,000.00	View Notice - Public Contracts Scotland
Digital Project Manager	06/05/2025	06/05/2026	£134,757.05	Venesky Brown Ltd
Call off contract for Supply and Delivery to Plant Protection Products FW0062-Lot 2 Other Pesticides	17/04/2025	17/05/2025	£58,132.00	Agrigem Ltd
ArcGIS Licences & related software services	01/04/2025	01/04/2028	£1,401,384.00	Esri UK Limited

Annex 3: Future Regulated Procurements

Subject matter	Estimated Contract Notice date/framework call off date	Estimated value
Deer Culling DPS Competitions	Ongoing 2026/7/8	£800,000
Vehicle Tyres	Late 2026	£300,000
Sourcing and Booking of Meeting Rooms and Conference Venue Services	Late 2026	£162,000

Tree Shelter & Associated Items	Late 2027	£818,153
Printing Estate (MFDs & Plotters)	Late 2026	£162,000
Capital Vehicle Purchase (CCS RM6244 Purchase of Standard & Specialist Vehicles)	Late 2026	£6,000,000
Digital Marketing Services (Bright Signals)	Late 2026	£208,511
HR & Payroll System (iTrent)	Late 2026	£300,000
Scottish Wide Area Network (SWAN)	Early 2027	£1,334,400
Office Furniture - Smarter Working/Office Refurbishment	Early 2027	£350,000
Deer Management Sundries (if required)	Early 2027	£4,000,000
Supply of Electricity Framework Agreement	Early 2027	£280,000
Water & Waste Water Billing Services	Early 2027	£90,000
Records Storage	Early 2027	TBC
EV Charger Back Office	Early 2027	TBC
New - Fleet Management System	Late 2026	£460,000
Land Agency	Early 2027	
Building Compliance (Hard FM)	Late 2026	£3,500,000
Biomass system maintenance North/Central/South of Scotland (if required).	Late 2027	£80,000
SPS_02020 Employee Assistance Programme & Welfare Service	Early 2027	£47,000
Print and Associated Services	Early 2027	£120,000
Telematics (Hardware)	Early 2027	£150,660
Office Supplies incl IT Consumables	Mid 2027	£50,000
Supply of Oils and Lubricants (NEPO208 – Lot 2 Vehicle Parts and Lubricants)	Mid 2027	£192,000
ATV Track Maintenance and Construction - Cowal	Mid 2027	£2,000,000
Legal Services	Late 2027	£1,670,400
Asset Management System	Late 2027	£77,855
VEAM Data Platform	Late 2027	£59,861
Citrix Renewal 24-27	Late 2027	£1,290,730
Learning Management System Licenses Contract Renewal	Late 2027	£159,779
Supply and Delivery of First Aid Materials	Late 2027	£90,000
Mechanised Harvesting Operations and Associated Services	Early 2027	TBC
Fuel Cards C0233-F	Late 2027	£2,700,000
Cashless Parking Solution (Pay by Phone)	Late 2027	£276,925
Low Loader Moves - various	Late 2027	£128,000
IT Service Management Tool (Logger replacement)	Late 2027	TBC
Chainsaw Operations	Eary 2028	£4million
Innovation DPS	Early 2027	TBC
AI and Automation - Alpha Phase	Late 2026	TBC
Glen Prosen Hydro maintenance	Late 2026	TBC
Collection and Disposal of Deer Waste from Larders	Early 2027	£325,000
Cleaning of Buildings (on hold)	TBC	TBC
EV Company Car Scheme (Job Need Company Car/Vehicle Leasing)	Mid 2027	TBC